

## The New York Gift & Home Show







The New York Gift & Home Show February 5 - 8, 2023

## **WINTER 2023** It's time to ne-imagine.

From objects to action, we're positioning our beloved gift and home show for a new era.

+ CUP

+ CUP





#### February 5 - 8, 2023 NEW YORK CITY | JAVITS CENTER



Get ready for a whole new experience.

NY NOW is back and better than ever. In the city where trends are born, the place to discover the next big things and bestsellers, it's where the biggest deals go down. And every buyer's favorite gift show lives right in the heart of it all – New York City. This year's NY NOW attracts more prospective customers who want to be inspired by style in the way only New York can do. **Get a first look at everything new for exhibitors and join us.** 







New York City is the launching pad for the next big thing—and buyers love to say it's where they source. And they're not just any buyers, they're qualified ones, bringing purchasing power and decision-making ability. With expanded features in 2023, there are more opportunities to engage and build relationships, setting the stage for new deals. Partnerships with industry influencers and trend presentations are also part of the enhanced experience, drawing more buyers for an all-encompassing NYC adventure.

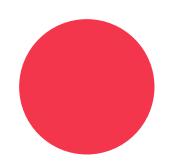
Attendees represent all types of businesses and come from locations all around the world, but they have one thing in common: they're ready to buy. As an exhibitor, you'll gain access to thousands of buyers—from independent specialty retailers to buying teams from big-name e-commerce shops, importer, exporters and distributors—who are all prepared to place orders.

Whether you're an emerging accessories brand looking to become a household name or a hands-on designer with a knack for crafting exquisite wooden toys, you'll find your market here.

Your buyers are ready – join them in person, February 5-8, 2023 in NYC.







From well-established shops to e-commerce sites as well as designers, distributors and importers/exporters, attendees look to NY NOW for modern, marketable gift and home products across every category complemented by an immersive New York City expedition.

- 51% **ONLY** attend **NY** NOW of buyers are searching for new products 91% at NY NOW of buyers say attending NY NOW is extremely 75% important to their business of buyers at the market have the title of owner 78% or buyer
- of buyers are more likely to purchase a product 63% for their store after seeing it at NY NOW



museums and cultural institutions



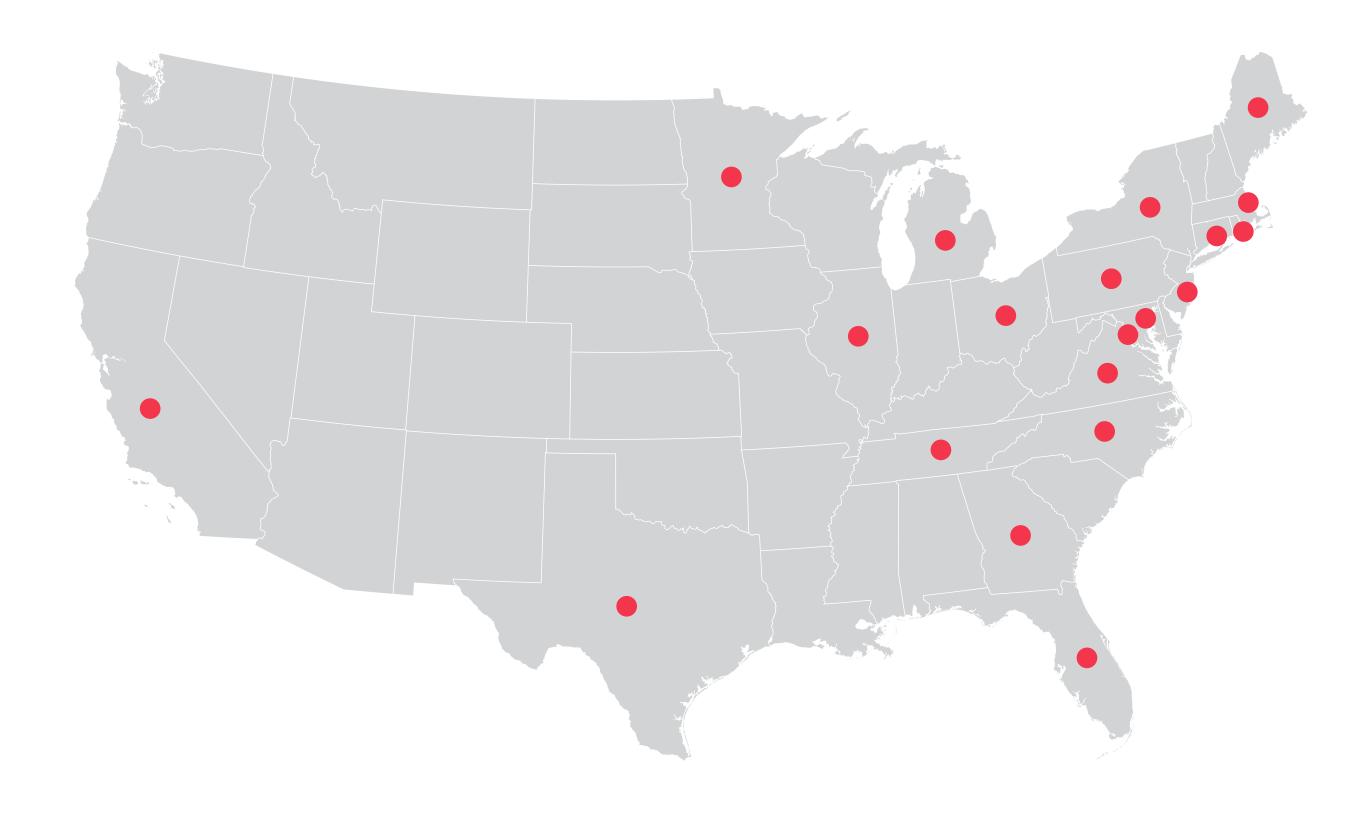
artists/design/ photography studio

#### INTERNATIONAL BRANDS REPRESENTING **49 COUNTRIES FROM ACROSS THE GLOBE INCLUDING 9 INTERNATIONAL PAVILIONS:**

UK	G
Morocco	E
Chile	G

### **TOP 20 STATES IN ATTENDANCE**

New York	Ν
New Jersey	F
California	Т
Connecticut	Ν
Pennsylvania	



**Suatemala** I Salvador Shana

Korea India Vietnam

Massachusetts Florida Texas Maryland Illinois

Virginia Ohio Rhode Island Maine Georgia

North Carolina Tennessee Michigan Washington Minnesota

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WEAR

#### | DESTINATIONS |



GIVE BABY & CHILD **GIFT & STATIONERY** MUSEUM **BEAUTY & WELLNESS** 



### CURATE ACCENT ON DESIGN LUXURY LIFESTYLE



CURATE

DINE



















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## CREATE

**ARTISAN RESOURCE** 

**DESIGNER MAKER** 

**GLOBAL DESIGN** 







GAMES

#### TOYS

HOBBY ESSENTIALS

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| GIVE OVERVIEW | BEAUTY & WELLNESS | BABY & CHILD | MUSEUM | GIFT + STATIONERY |

GIVE



Gift giving is on the rise as people move into life post-pandemic. They're seeking connection—or reconnection—and trying to find the right sentiments to share with those they care about most. Buyers want to turn their store into their customers' favorite destination for discovering that perfect something. From the sweetest selection in Baby & Child and a sensory experience in Beauty & Wellness, to handcrafted notecards in Gift & Stationery and art-inspired statement pieces in Museum, this area offers a world of merchandise that will win hearts and raise profits. The Give destination attracts brands like:

Angel Dear eeBoo TWEE Posh Peanut Cece DuPraz Happy Rainbow Books Love Bubby Magnetic Me Wee the People **YOTTOY** Productions, Inc. Pinch Me Therapy Dough The Good Patch Nodpod The Scent House Lunastry

Daily Burn Candle TERMINAL B Bliss Bracelets LIT LAB Harper Group DesignWorks Collective Blackwing Fred & Friends Chronicle Books David Howell & Co. Ty Inc Slightly Stationery Gift Republic Golden Gems



**GIVE Next** – GIVE Next provides first-time brands and brands establishing themselves at wholesale the opportunity to showcase their products in a staged destination that captures buyers' attention. To learn more contact, Stephanie Gaspari.

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WEAR

CREATE

WEAR OVERVIEW | FASHION | ACCESSORIES |

Beautiful. Exclusive. Inspiring.

Take on the season with style, and your go-to retailers will come to you first. By joining this year's NY NOW "Wear" section, you'll have the opportunity to exhibit your latest trends. Our buyers are consistently looking for the next big find like beachy beads in layered necklaces, chains and hoops, as well as jewels and colorful charms in every shape and size; handbags in leather-alternative, sunglasses and scarves in beautiful, exclusive prints and patterns from around the world. Join us at NY NOW this coming market and get noticed. The Wear destination attracts brands like:

Barefoot Dreams Julie Vos Tai Jewerly Matt & Natt German Fuentes Ahdorned Sea Lilly Aloha Collection Aspen Dreams Quilted Koala





CURATE

DINE





WEAR



Spinit. Mood. Annials.

Whether just returning to travel or planning their next trip to a destination, shoppers are longing for style influenced by design from around the world. CREATE offers a glimpse of global trends buyers are seeking all in one diverse marketplace. From trendy inspirations in Artisan Resource, to creative processes and add one-of-a-kind pieces in HANDMADE Designer Maker and unique global works of art in HANDMADE Global Design, provides the story and brand values that will excite your customers and your sales. The Create destination brings together global brands like:

Michael Michaud Design Kim Schalk Philippa Roberts Marianne's Solmate Socks The Porcelain Garden Axiom Glass Luke Adams Kent Stetson Zoe Comings Claudia Vallejo Jewelry

Swahili African Modern DZI Lumily Ornaments 4 Orphans Natural Habitat Distant Echo Matr Boomie Malia Designs Greentree Home Candle Zpots

CURATE

DINE

DWELL

| CREATE OVERVIEW | ARTISAN RESOURCE | DESIGNER MAKER | GLOBAL DESIGN

Visionary Narratives in Global Handmade – Visit this unique installation curated by Dondrill Glover and discover an ethos rooted in socially impactful design principles, history, culture, and travel journeys and aspirations; an interior design aesthetic beautifully layered in an eclectic mix of heritage rich textiles, patterns, and naturally woven fibers, heirloom relics and objects; and visually amplifying indigenous techniques and statement home décor through the lens of handmade. It's a wanderlust through the global handmade lifestyle Install, for the consciously inspired destination home.



PLAY

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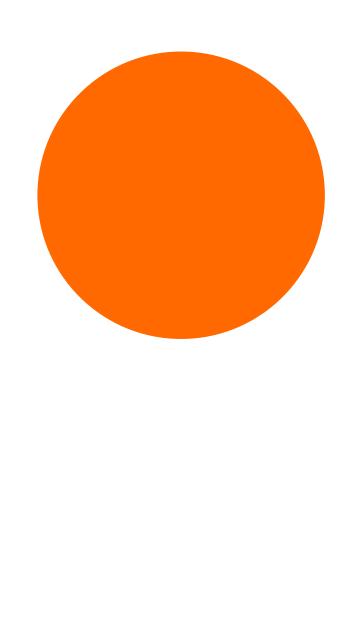
WEAR





For over 35 years, Accent on Design<sup>®</sup> has been the industry's leading resource for innovative and design-led products. Buyers seek out this juried destination to explore rare finds in bold colors and a wide range of products that solve a problem, innovate, and utilize different use of materials while keeping an eye on design.

KIKKERLAND American Design Club GARDEN GLORY Elemense Bous Co. Flensted Mobiles Five Ply Design Notabag Jianhui London Candy Relics JCR WORK AIRINUM Deco Boko **REAL JAPAN PROJECT** 





CURATE

DINE

| CURATE OVERVIEW | ACCENT ON DESIGN | LUXURY LIFESTYLE |





PLAY

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DWELL





WEAR



The Luxury Lifestyle section is where buyers come to source upscale items from brands like yours. Indulgence knows no bounds where the hottest trends are involved, and shoppers are ready to choose the fine jewelry, and precious metals that make a statement.

- Adel Chefridi Belle Brooke Designs Dana Kellin Fine Jewelry Danielle Welmond Eden Presley Fine Jewelry Heather Guidero Jewelry John Varvatos Judi Powers Jewelry Julie Cohn Design
- Karin Jacobson Kate Maller Jewelry Lena Skadegard Metier by tomfoolery Nikki Nation Jewelry Olivia Shih Petite Baleine Jewelry Pyrrha Design Inc. Rachel Atherley

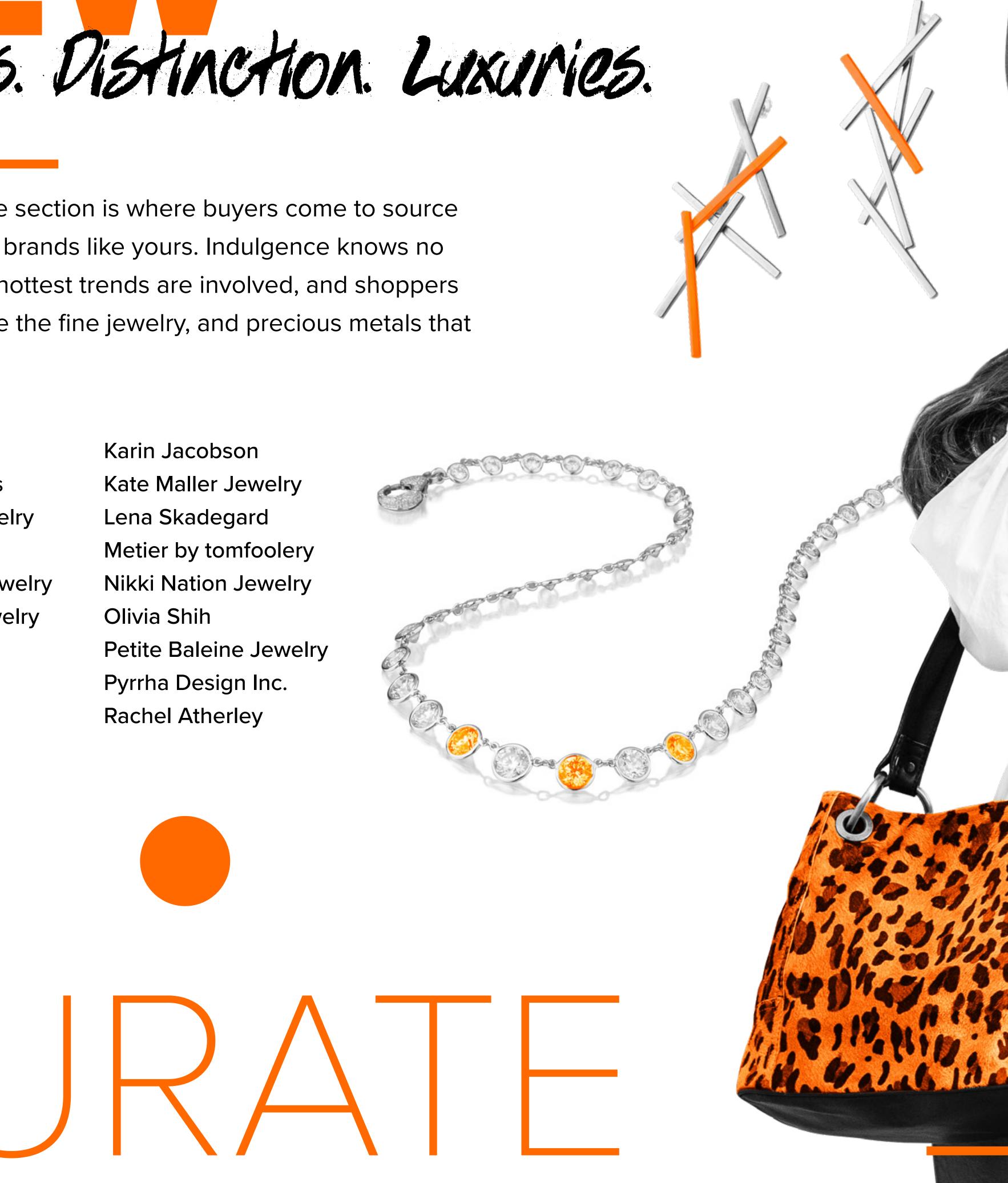


CURATE

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DWELL

| CURATE OVERVIEW | ACCENT ON DESIGN | LUXURY LIFESTYLE |





PLAY

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WEAR



Flavor. Presentation. 205t.

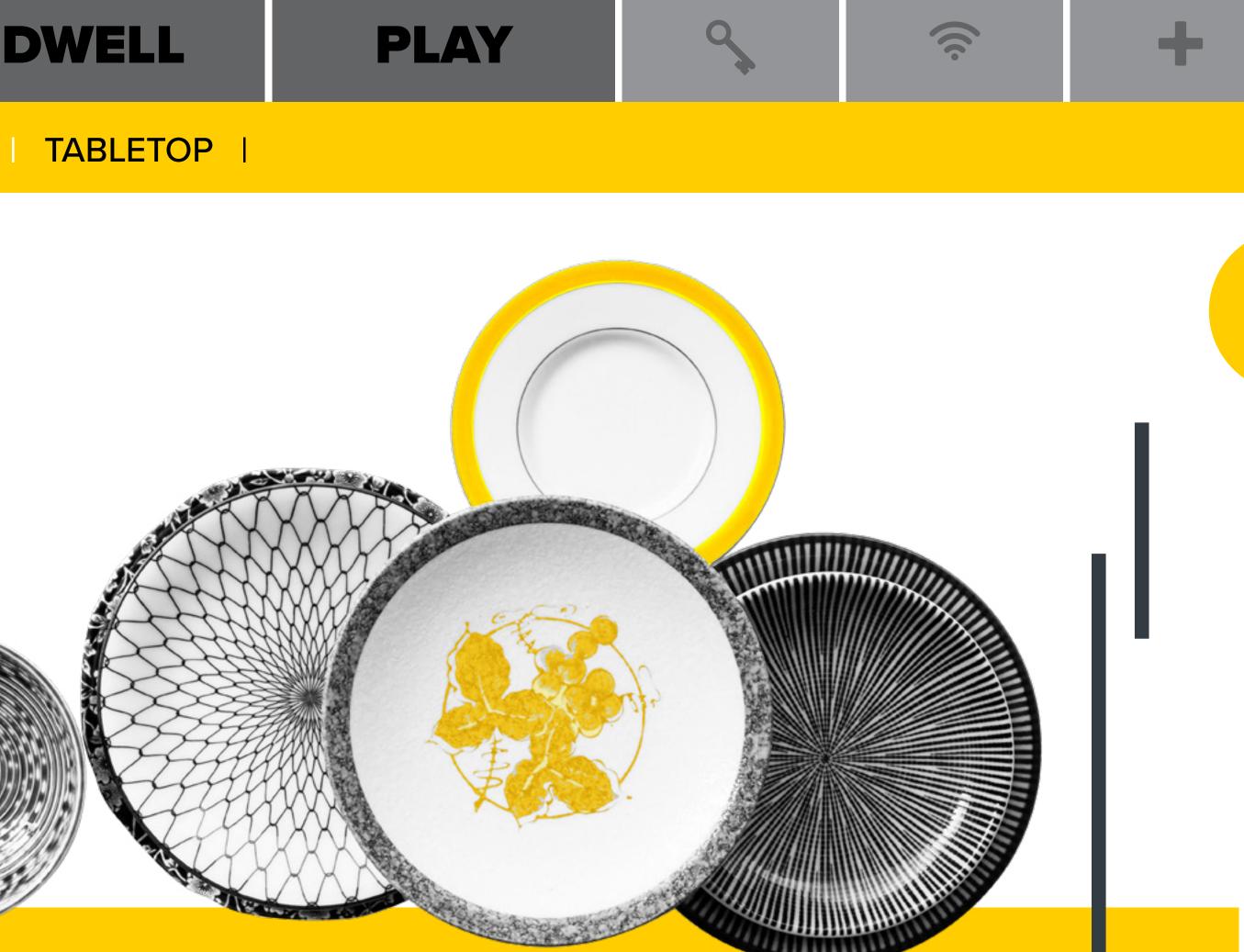
Discover where design and functionality meet in our Tabletop section at NY NOW<sup>®</sup>. Featuring a stunning collection of products centered around home entertaining, food and beverage, buyers source this area covering a multitude of categories such as dinnerware, bar + drinkware, serveware, flatware, gourmet foods, table linens, and more. This destination puts products on display from brands such as:

Be Home Laguiole en Aubrac Kiss That Frog **Provence Platters** The French Farm Rolser BOMSHBEE Alain Saint-Joanis Bodrum IKAI ASAI Mode Living Big Heart Tea Co. Savannah Bee Company

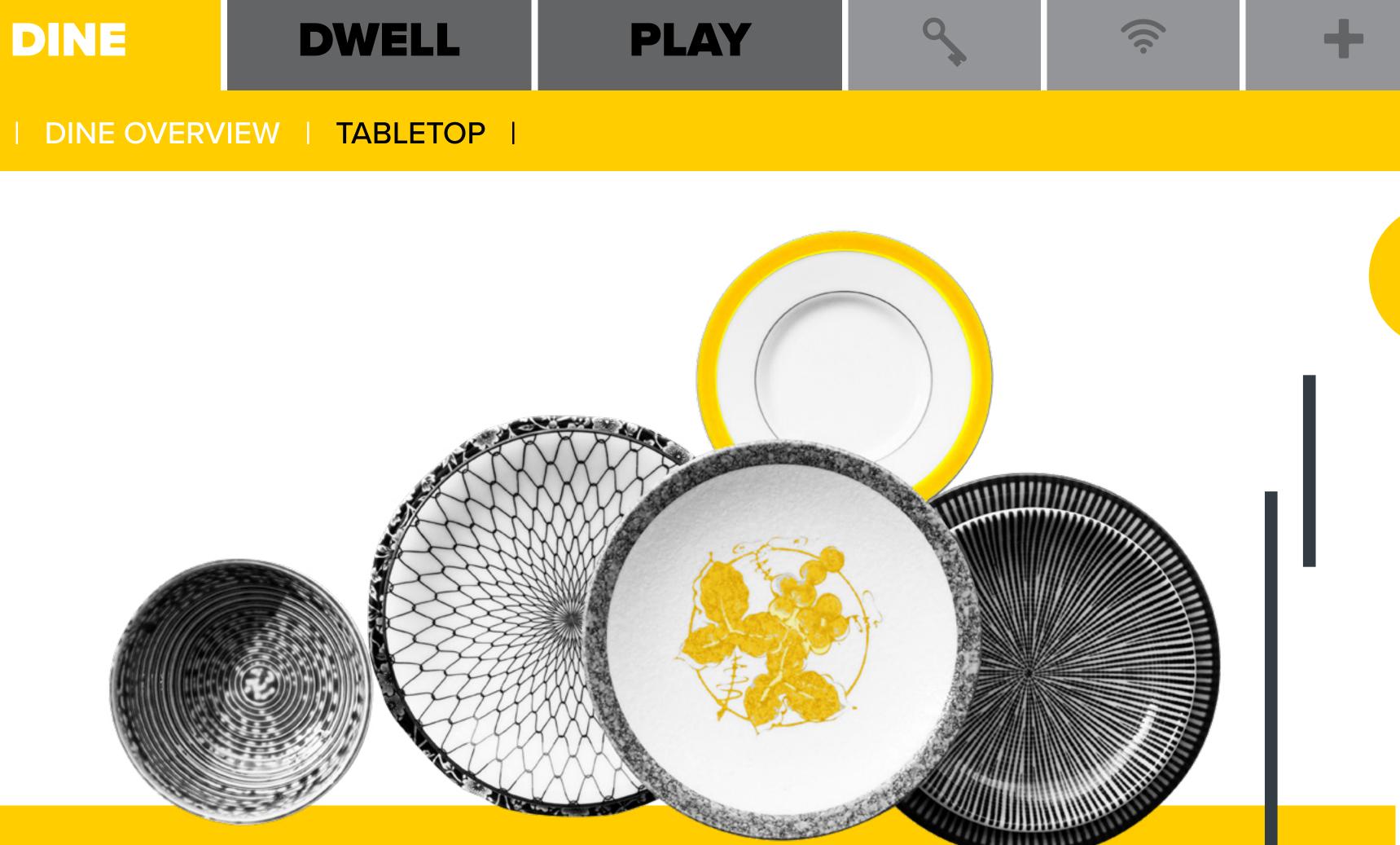


#### CURATE

DINE







**First Taste** – Providing emerging gourmet brands the opportunity to showcase products in a staged destination that captures buyers' attention.



WEAR



Mothe Atmosphere. Harmony.

More time spent at home over the past couple years has led to a desire for improving spaces. People want to surround themselves with up-to-the-minute trends they can enjoy themselves or when hosting visitors. Buyers want to bring back fresh inspiration for customers to reinvent their rooms and reaffirm their devotion to their store. From minimalist to modern, contrasts to colorful, they'll experience an inspirational selection in Home Design category that will open the door to potential new profit centers. The Dwell destination hosts brands like:

Bojay Addison Ross Paulette Rollo Busatti 1842 Piffany USA Cozy Earth The Van Cleve Collection Les Ceramiques de Lussan **Opal Road** HAOMY TEXTILES QALARA GRAZIANI







#### CURATE

DINE

DWELL





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NEW to NY NOW is the PLAY destination. Play is dedicated to all things fun for any age group. This creative collaboration features a marketplace of games, toys and hobby essentials and is ideal for shoppers entertaining in their homes or giving as gifts. PLAY is designed to capture the spirit of discovery, whimsy and joy to inspire buyers—allowing them to find a collection that sparks excitement in their store. The PLAY destination is focused on brands like:

Aeromax American Bubble Company Big Mouth Daron Worldwide Trading FCTRY Folkmanis Iscream Jeannie's Enterprises Juratoys US Corp Melissa & Doug

NMR Distribution America Professor Puzzle USA, Inc. Punchkins Safari Ltd Schylling Streamline Inc. Sunshine & Glitter Ty Inc Uniche Collective Warmies

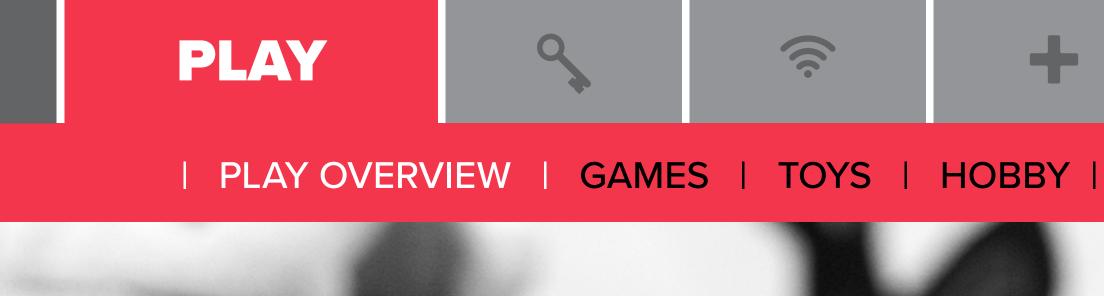


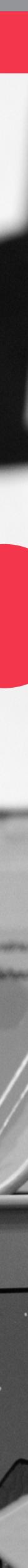
#### CURATE

DINE













#### | TURNKEY OPTIONS |

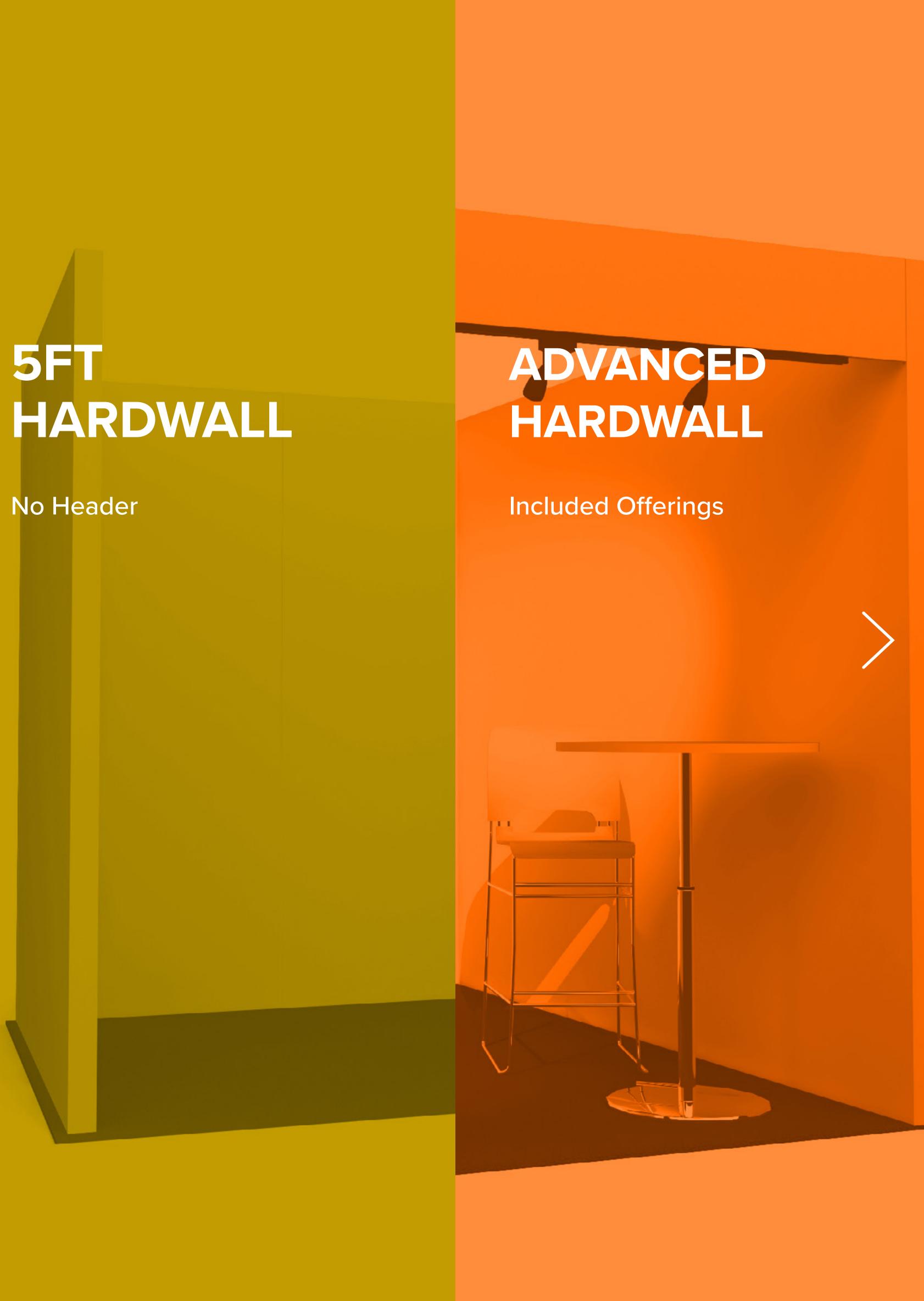
### **10FT** HARDWALL

#### Header

No Header

Only available in Luxury Lifestyle

## **10FT** HARDWALL



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**10 x 10 HARDWALL** Header

#### | TURNKEY OPTIONS | 10 x 10 HARDWALL /HEADER/ |

#### **INCLUDED WITH THE PACKAGE**

### 10 x 10 Hardwall with Header

#### **BOOTH STRUCTURE**

(3) Walls, white wooden panels 120" wide x 96" high x 120" deep

CARPET Black

**ID SIGN** Double-sided with name and booth number 17" wide x 11" high

LIGHTING Track lighting with 4 LED bulbs and the electricity to power lights

DRAYAGE Showsite material handling for palletized or crated shipments

FURNITURE

(1) Chair and (1) waste basket

#### **STANDARD RATES START AT:**

#### \$6,355.00

Note: Not available in the Luxury Lifestyle section

**10 x 10 HARDWALL** No Header





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#### **INCLUDED WITH THE PACKAGE**

### 10 x 10 Hardwall No Header

#### **BOOTH STRUCTURE**

(3) Walls, white wooden panels 120" wide x 96" high x 120" deep

CARPET Black

**ID SIGN** Double-sided with name and booth number 17" wide x 11" high

LIGHTING (1) Parcan

FURNITURE (1) Chair and (1) waste basket

DRAYAGE Showsite material handling for palletized or crated shipments

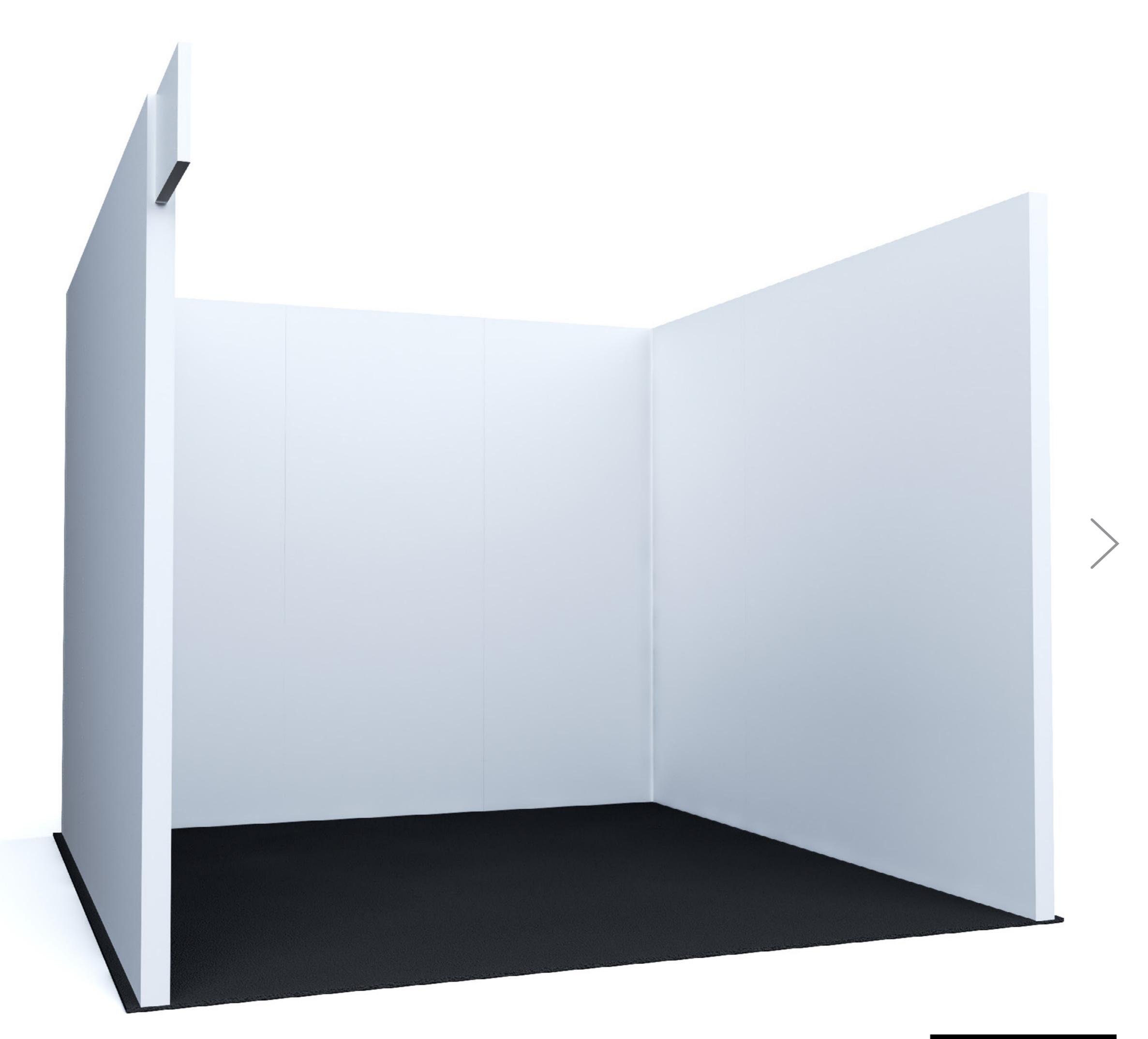
#### **STANDARD RATES START AT:**

\$6,580.00

Only offered in Luxury Lifestyle

10 x 10 HARDWALL No Header

#### | TURNKEY OPTIONS | 10 x 10 HARDWALL /NO HEADER/ |





The New York Gift Show

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#### **INCLUDED WITH THE PACKAGE:**

### 5 x 10 Hardwall No Header

#### **BOOTH STRUCTURE**

(3) Walls, white wooden panels 120" wide x 96" high x 60" deep

CARPET Black

**ID SIGN** Double-sided with name and booth number 17" wide x 11" high

LIGHTING (1) Parcan

FURNITURE (1) Chair and (1) waste basket

DRAYAGE Showsite material handling for palletized or crated shipments

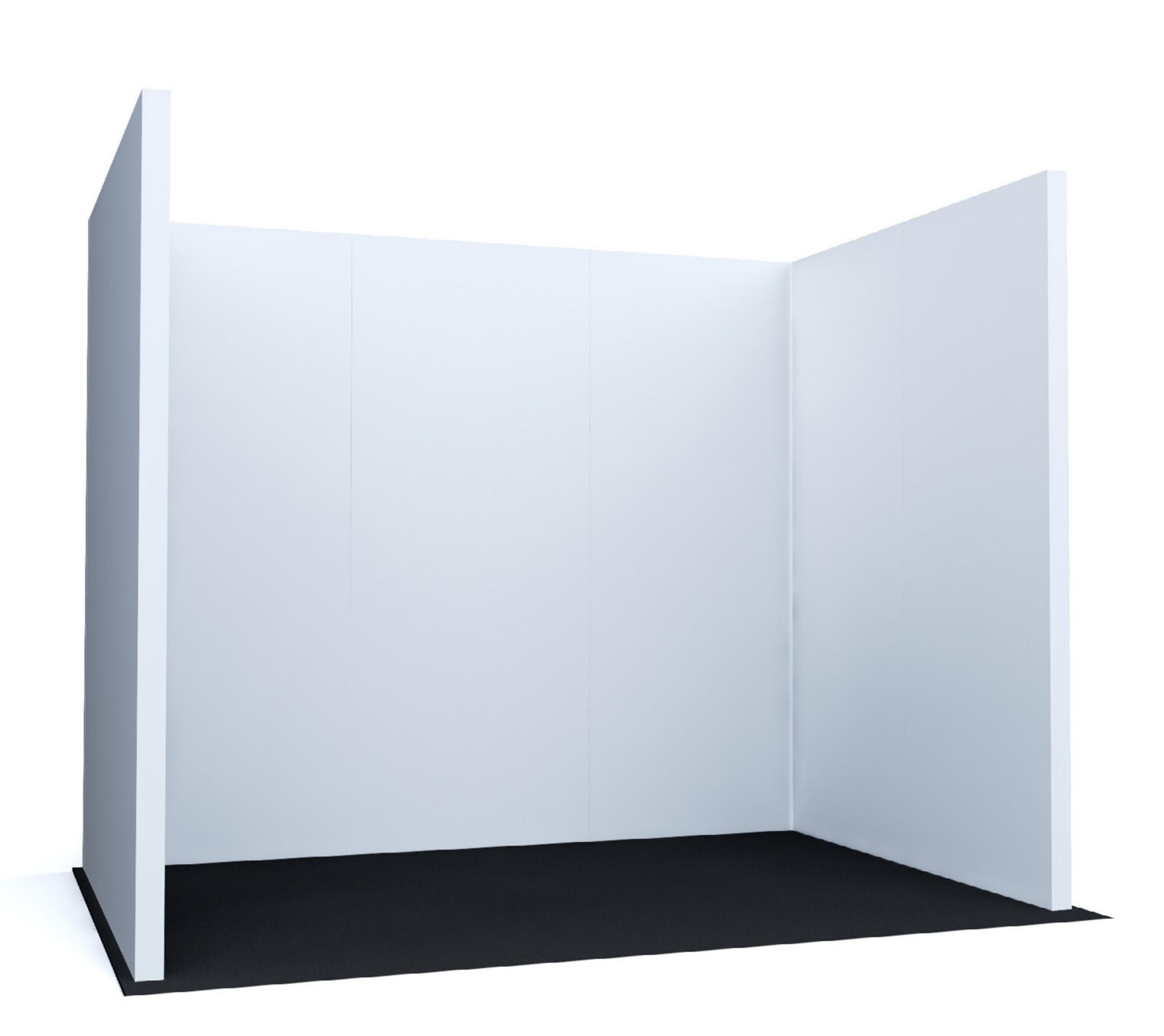
#### **STANDARD RATES START AT:**

#### \$3,477.50

Not available in the Luxury Lifestyle section **10 x 10 HARDWALL** No Header

**5FT HARDWALL** No Header

| TURNKEY OPTIONS | 5 x 10 HARDWALL /NO HEADER/ |



FURNISHINGS Included Offerings



The New York Gift Show

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#### **Advance Package Options**

Exhibitors have the option to upgrade their veloce or fabric booth to a turnkey package for an additional cost. Your upgrade selection can be made from the following:

**1. DISPLAY -** Shelf Unit - Double with (4) Shelves in white - 64" L x 65.5" H x 11.5" D

2. STORAGE - White Cabinet, 1m x .5m x 1m

3. CHAT - (1) 30" Round Bar Table

**4. HEIGHT -** Shelf Unit - Double with (3) Shelves in white - 45" L x 85" H x 14" D

#### **10X10 HARDWALL ADVANCE OPTION STARTING AT:**

#### \$6,855.00

#### 5X10 HARDWALL ADVANCE OPTION STARTING AT:

\$3,950.00



#### DISPLAY

Shelving Unit Freestanding (2) Limerick Chairs



CHAT Round Bar Table (1) Limerick Stool **TURNKEY/ADVANCE** Package Options



#### ADVANCE PACKAGE OPTIONS

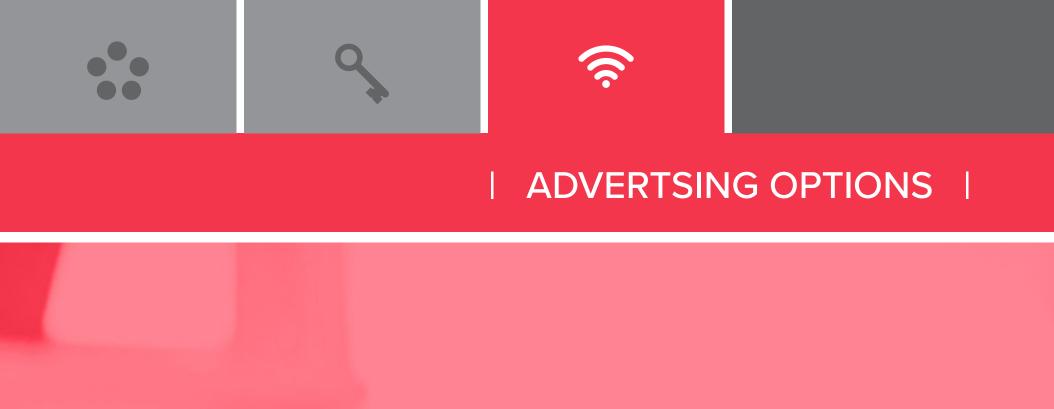


#### STORAGE

1 meter Counter(1) Limerick Stool

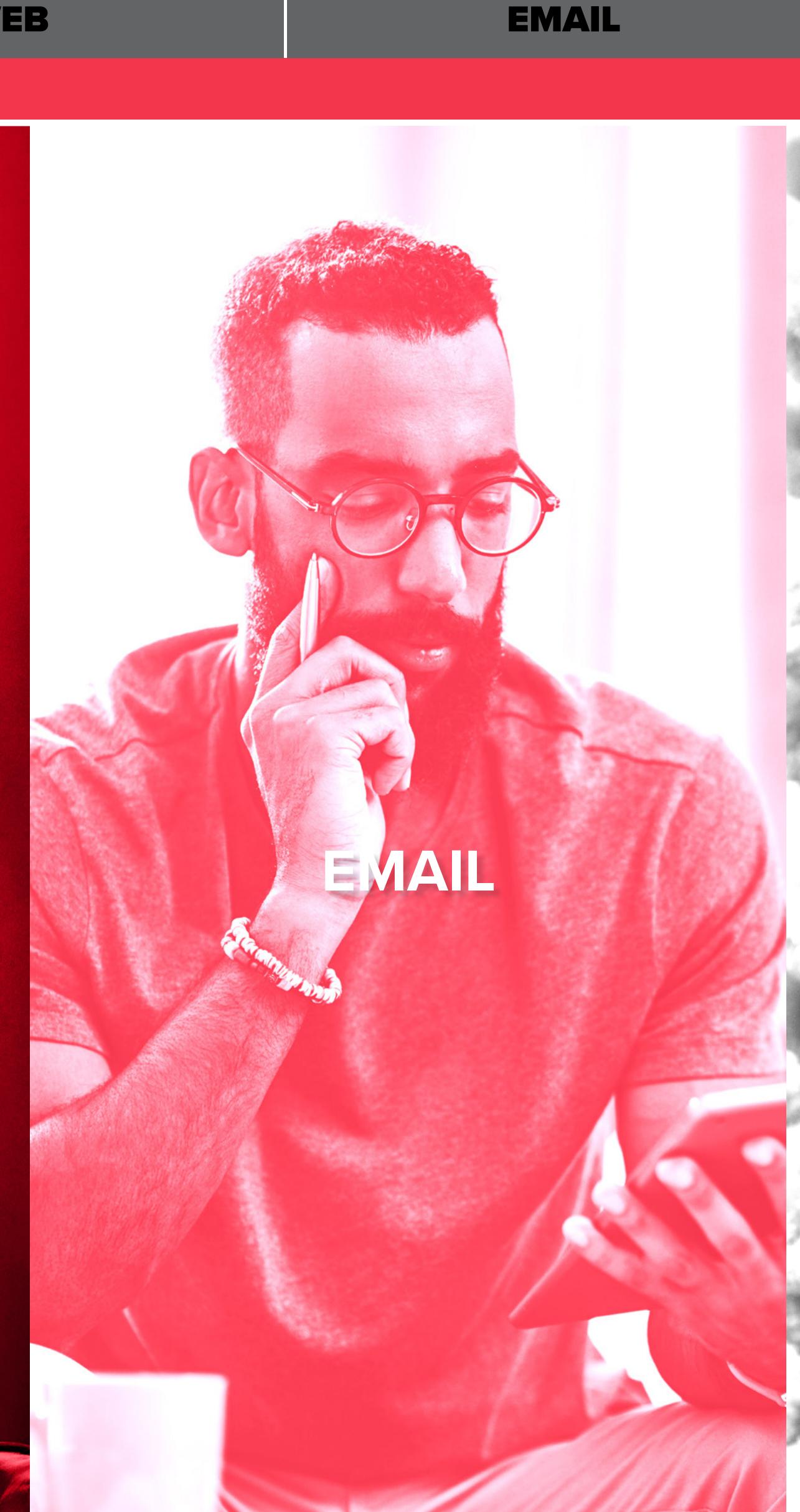


The New York Gift Show









WEB

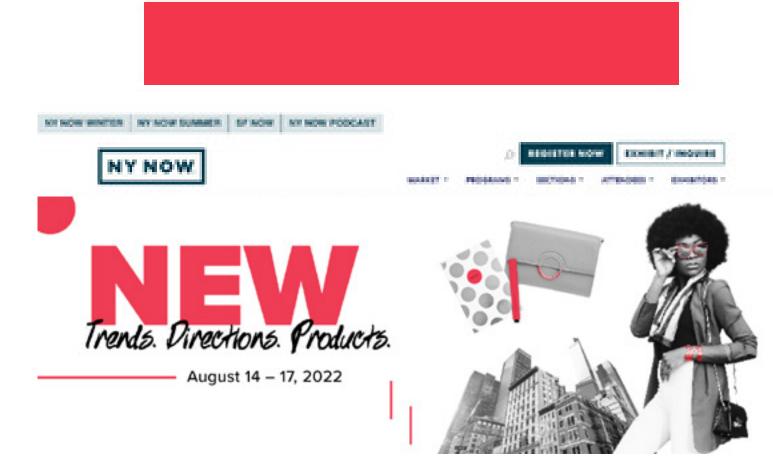




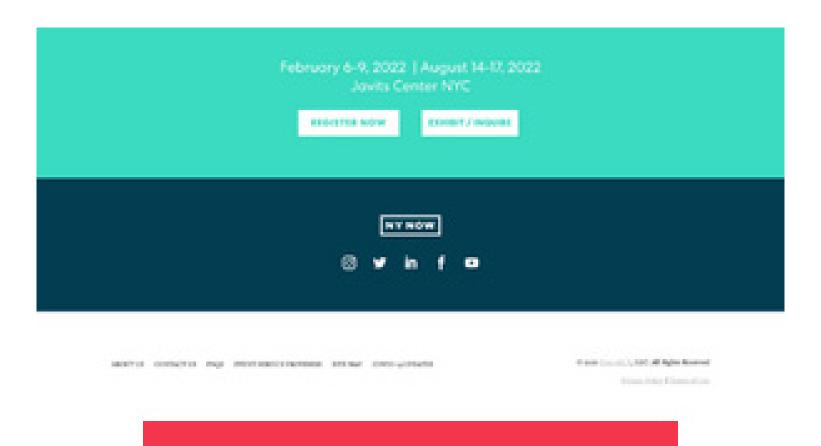


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### **Top leaderboard ad** \$500 / week



**Anchor leaderboard ad** \$200 / week



EMAIL

| MAIN PAGE BANNER OPTIONS | EXCLUSIVE FEATURES | BOTTOM LEADER BOARD |

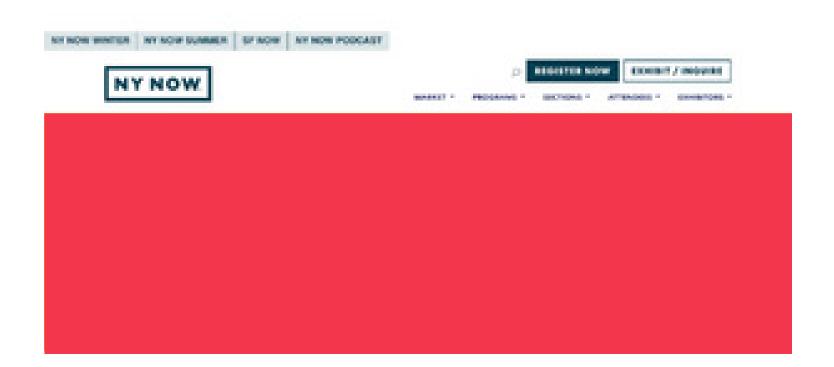
### WEB ADVERTISING

HOMEPAGE EXCLUSIVES

NY NON MINTER INVIOUR SUMMER SY NOW ANY NON PODCAST	D BIGGITER NOW EXCHANCE - AVENDER - EXCHANCE -



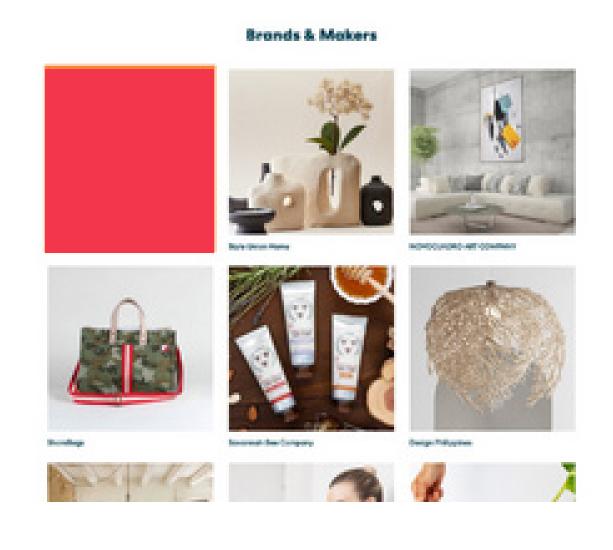
### **Brand Spotlight Hero Slider** \$750 / week





**Interstitial ad** \$350 / bi-weekly

#### PRINT



### **Product Spotlight feature** \$300 / month

**Brands & Makers** CHICK INCOME. Secology . Design Publication

Video pushdown banner \$850 / week



### **Top Leaderboard**

Top leader board banner ad position on the home page at nynow.com.



\$500 / week

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### **Product Spotlight**

Product ad spotlight on the home page at nynow.com.

\$300 / month

#### Interstitial

Interstitial banner ad on nynow.com.

\$350 / bi-weekly

#### Why Attend

Top leaderboard banner ad on the Why Attend page for buyers.

#### \$400 / month



Web slider position on the home page at nynow.com.

\$750 / week

### **Bottom Leaderboard**

Bottom leaderboard banner ad on the home page at nynow.com.

#### Health + Safety Page

Top leaderboard banner ad position on H+S page. Only available Nov 2021 to Feb 2022.

\$400 / month

Top leaderboard banner ad.

EMAIL

MAIN PAGE BANNER OPTIONS EXCLUSIVE FEATURES

### **EXCLUSIVE FEATURES**

## Brand Spotlight Hero Slider

\$200 / week

#### **Market Layout**

\$500 / week

#### Video Pushdown

Expandable banner with video on the homepage at nynow.com.

\$850 / week

#### **Prestitial**

Prestitial ad position running on the home page at nynow.com.

\$350 / bi-weekly

#### **Hotel Page**

Top leaderboard 728x90. Only available Jan to Feb.

#### \$400 / month

#### PRINT

#### BOTTOM LEADER BOARD

#### **In-content Banner Ad**

Banner ad between content on the home page at nynow.com.

\$350 / week

#### Logo on Dates + **Hours Page**

Brand logos spotlighted on Dates + Hours page.

\$100 / month

#### **Shuttle Bus Page**

Top leaderboard banner ad. Only available between Jan + Feb.

#### \$400 / month

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### **Bottom** Leaderboard

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Maximize your exposure to both registered and prospective attendees of NY NOW with your advertisement in an attendee marketing email. Delivered weekly to the largest distribution of prospective and registered buyers, this opportunity offers maximum reach for your marketing spend.

\$250 / email



#### EMAIL

#### **Brand Spotlight** email (shared by 4 brands)

Exhibitor Spotlights grab the attention of buyers who want to learn more about the products and brands they can expect to see at NY NOW.

\$300 / email

#### PRINT

### **Banner Ad in Product Preview Email**

Maximize your exposure to both registered and prospective attendees of NY NOW with your advertisement in an attendee product preview email. Delivered weekly.

\$250 / email

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### **Product Preview Print Guide**

The NY NOW Winter 2023 Product Preview Guide will be mailed to 25,000 qualified buyers in advance of the Winter 2023 market. Don't miss out on this great opportunity for pre-show exposure and increased sales.

**Front Inside Cover** \$1200

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**Back Inside Cover** \$1200

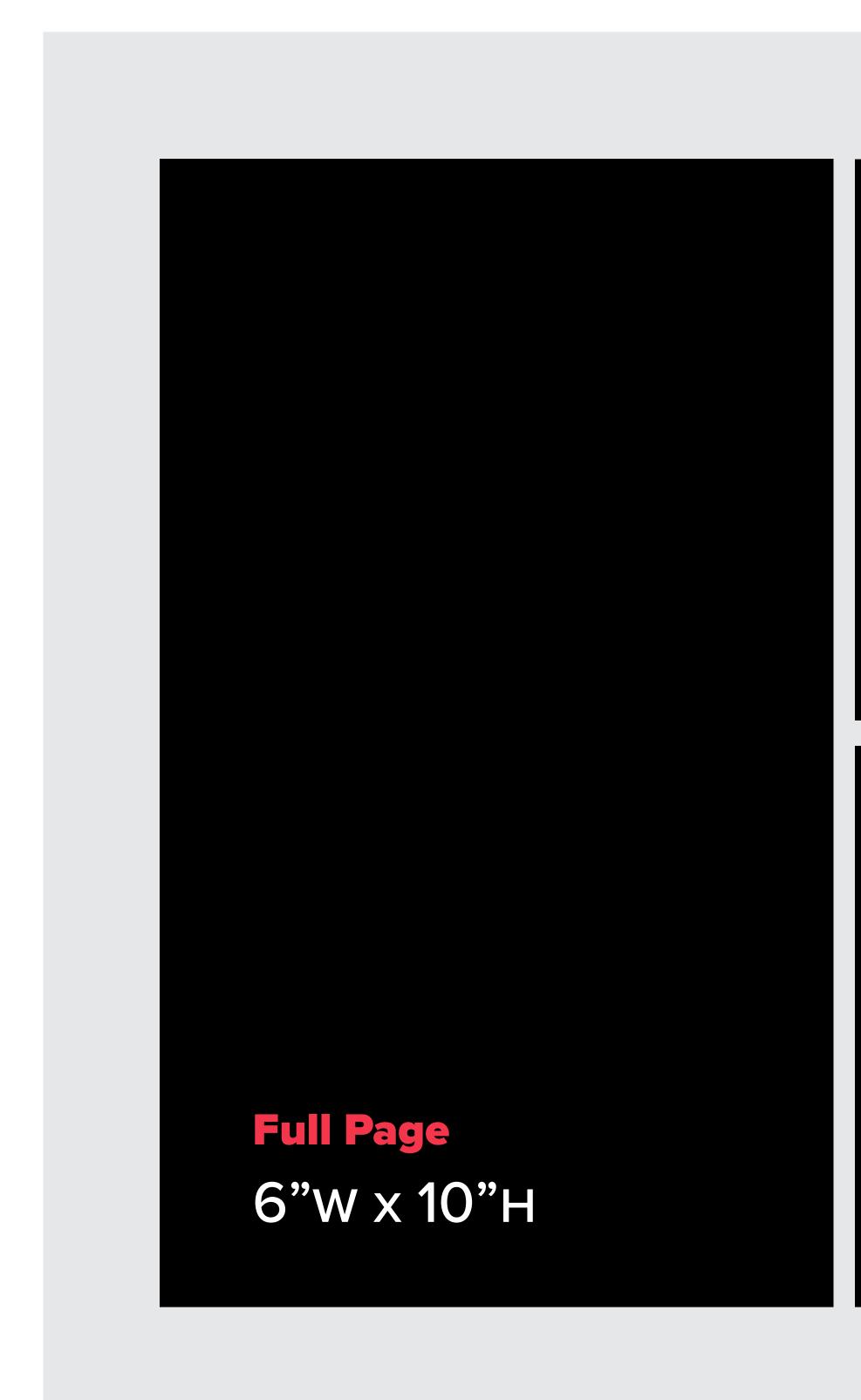
Full Page Ad \$699

Half Page Ad \$599

**Quarter Page Ad** \$399

Materials Due: **October 30, 2022** 





### Half Page 6"W x 5"H

## З"w x 5"н

**Quarter Page** 

| PRODUCT GUIDE | DIRECTORY |

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### **Show Directory**

The Show Directory helps buyers find you at the show and serves as a year-round resource for their product needs. Secure your ad spot today!

**Front Inside Cover** \$1200

**Back Inside Cover** \$1200

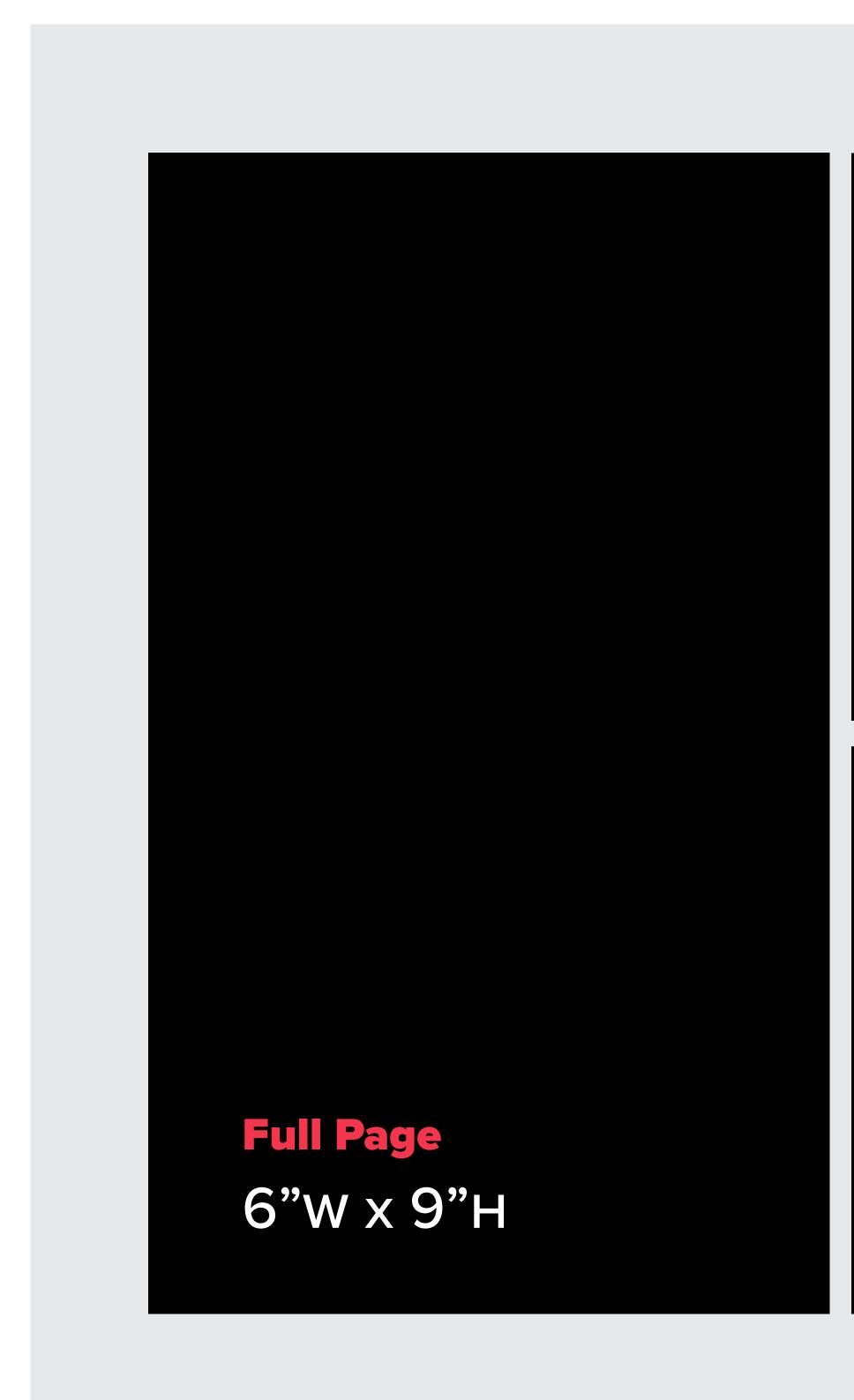
Full Page Ad \$649

Half Page Ad \$399

**Quarter Page Ad** \$299

Materials Due: **December 3, 2022** 





### Half Page 6"w x 4.5"н

## **Quarter Page** З"w x 4.5"н

| PRODUCT GUIDE | DIRECTORY |

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### **Shuttle Bus Signs**

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With thousands of buyers utilizing shuttle buses between the Javits Center and NYC hotels, this sponsorship is a key placement to drive booth traffic. Signs measure 30" x 240" and are placed on the sidewalk side of each bus. Sponsorship includes production.

#### \$5,000

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#### **Badge Lanyards**

Provide buyers with a takehome reminder of your company, available to every buyer after printing their badge.

### **ONSITE OPPORTUNITIES**

#### **Buyer's Lounge** Sponsorship

Position your company in front of key buyers and/or press, with a sponsorship of their exclusive lounge spaces with refreshments. Sponsorship includes signage and an opportunity to provide literature or product samples.

\$1,995

#### **Product Display Kiosk**

A unique opportunity to showcase your products in high volume traffic areas of the lobby near exhibit hall entrances. Each kiosk is well-lit and includes up to two shelves for product presentation. Lighting included in price. Additional electric for tablets or monitors not included.

\$1,800 / kiosk

**Happy Hour** Sponsor a buyer happy hour during NY NOW. The happy hour can be hosted within your booth space or in one of our on-site lounges. Sponsorship includes wine + beer, bartender(s) with ~150 servings or up to one hour (whichever ends first). Sponsored coffee hours also available (same quantity and fees apply).



## **Sponsored Buyer**

#### \$2,200

#### **Overhead Booth** Signage

Command attention and ensure buyers always know where to find you at the Market. Permissions and pricing varies by exhibit hall. Limited to peninsula or island booths 400 sq. ft. or larger.

#### Contact us for pricing



# WINTER

### FEBRUARY 5-8, 2023 (Sunday – Wednesday)

HOURS February 5-7 | 9:00am to 6:00pm February 8 | 9:00am to 3:00pm

914-421-3200 · sales@nynow.com



#### Learn more about exhibiting opportunities:

Ashley Ciofrone Sales Manager Handmade Global Design, Handmade Designer Maker, Artisan Resource 914-421-3310

Desiree Weissgerber Customer Success Manager NY NOW 914-421-3289

**Francine Rich** *Sr. Business Development Manager* Luxury Lifestyle, Accessories and Fashion 917-608-4797

Indira Franca Director International Business Development 949-324-7745



Joseph Woo NY NOW International 323-817-2249

**Kim Cook** Sales Manager Beauty + Wellness 323-817-2225

Stephanie Gaspari Sales Manager Baby & Child, Gift + Stationery 914-421-3366

**Zoe Maliszewski** Sales Manager Accent on Design, Home Design, Tabletop **914-421-3210** 



We're here to help! Once you make plans to exhibit, you have a whole team at your service. We understand that exhibiting at Javits can be intimidating. That's where our dedicated Customer Success Manager and our stellar operations team come in, ready to walk you through the exhibit process and make your show a success.

914-421-3200 · sales@nynow.com



Come experience all that NY NOW is—and all that "new" can do for your business.