# Welcome to the *Med* NY NOW Exhibitor Hub!

#### Step 1

## Login

- 1. Go to winter2023.smallworldlabs.com/home
- 2. Click the Login button
- 3. Enter your email and click Forgot Password?

| Email Address |                  |
|---------------|------------------|
| Email Address |                  |
| Password      |                  |
| Password      |                  |
| Remember me   | Forgot password? |

(Note: you must enter your NY NOW Contract Contact email address. Everyone will need to do this. This will be a new password, separate from your A2Z password used for accessing the Exhibitor Console. Contact your Sales Manager for Assistance.)

4. Enter your email address in the new window and click Submit

| Forgot password?  |
|---|
| Forgot password? Just enter the email address on your account and a new password will be sent to you. |
| Email Address   |
| Submit  |

5. You will receive an automated from

admin@smallworldlabs.com to reset your password

(Note: Be sure to check your spam/junk folder if you don't see it in your inbox)

- 6. Click the Reset Password link in the email
- 7. Create your password and click Reset Password
- 8. Return to the login page at

winter2023.smallworldlabs.com/home and log in with your email and new password

9. Once logged in, click on the Exhibitor Hub in the top navigation bar to access your exhibitor profile

### **UPDATING YOUR COMPANY PROFILE**

It is important for you to update your company information as this info is how NY NOW Buyers and Retailers find your company as they search the exhibitor listings and product catalog. Include as much detail as possible for best resutls!

From the Exhibitor Dashboard page, add all of the relevant content outlined below:

#### 1. Add your company photos:

Click on the 3 dots on the top right corner of the cover photo and click on Add Photo. Add your cover photo and a featured photo.



#### 2. Update your company's About section

Click on the Edit link in the About section

| About        | Name                                   | Emerald Reserved     | (Edit)   |
|--------------|--|----------------------|----------|
| Contact      | Founded                                | 1985                 | $\smile$ |
| Brand Values | Website                                | https://emeraldx.com |          |
|              | Categories (10)                        | Tech Products        |          |
|              | Sub Product Categories                 | Tech                 |          |
|              | NY NOW Sections                        | Artisan Resource®    |          |
|              | Market Deals (select all that applies) | Free Product Samples |          |
|              | Minimum Order                          | \$1000 or less       |          |
|              |  |                      |          |

Edit/Fill in all sections, especially:

- Name: Add/edit your company name how you would like it to appear in the Exhibitor Hub
- What We Do: Add/ a description of your company so buyers and retailers know who you are, what you sell, and why they should buy your products

Website: Add in your website address so buyers can learn more about your brand

Product Categories: Select up to 10 relevant Product Categories, as this will ensure your company is listed in these sections when buyers search or filter the online directory

- Market Deals: Select all the market deals that apply, to entice buyers looking for a sweat deal
- Minimum Order: Enter minimum order details where applicable, so buyers can be more informed before reaching out to you

🔨 Don't forget to click SAVE once you are finished!

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#### **3. Update your company's Contact section**

Click Contact and then click on the edit link

| About        | Facebook  | https://www.facebook.com/inynowmarket/    | [Fib3] |
|--------------|-----------|---|--------|
| Contact      | Instagram | https://www.instagram.com/ny_now/         |        |
| Brand Values | LinkedIn  | https://www.linkedin.com/company/emeraldx |        |
|              | Twitter   | https://twitter.com/nynowmarket           |        |
|              |           |   |        |

Edit/Fill in all sections, and click Save

#### 4. Update your company's Brand Values section

Click Brand Values and then click on the edit link

| About                   | Brand Values | Clean Ingredients, Gives Back, Made in the USA, Sustainable | (Edit) |
|-------------------------|--------------|---|--------|
| Contact<br>Brand Values |              |   |        |

Select all Brand Values that are relevant to your company, and click Save

#### 5. Add Press Releases, Products, Show Specials, and Videos

Depending on your package level, you have the option to add the following content that will be displayed in your Company Profile, as well as across various sections of the Hub.



Press Release: Click Add Listing and fill in the Title of the press release, use the Description box to add the body of the press release, add a link to the Learn More box, and click Save. On the next page, click Add Photo to add a photo to the listing

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| 79462                            |                                      |  |                                 |                                     |
|----------------------------------|--------------------------------------|--|---------------------------------|-------------------------------------|
| Press Releases                   | Products                             | Show Specials                            | Videos                          | Scheduled Meetings                  |
| You have 5 more listings to add! | You have 25 more listings to<br>add! | You have <b>10</b> more listings to add: | You have added all your videos! | You have 15 more meetings t<br>add! |
| Add Listing                      | O Add Listing                        | Add Listing                              | Complete!                       |                                     |

- Products: Click Add Listing and fill in the Title and Description of the product you want to highlight, add a link to the Buy Now box, and click Save. On the next page, click Add Photo to add a photo of the product.
- Show Specials: Click Add Listing and fill in the Title of the show special you are promoting, use the Description box to add the details of the deal or offer, and a link to the Learn More box, and click Save. On the next page, click Add Photo to add a photo to the show special listing.
- Video: Click Add Video and fill in the Title and Description of the video you want to post, add the video link to the Add Video box, and click Save once complete.

Brands with complete information and content-rich profiles achieve an average of 3x more qualified leads!

### **UPDATE YOUR PERSONAL PROFILE**

A new feature of the NY NOW Exhibitor Hub is the ability for all individuals to have your own personal profile. This allows buyers and retailers to see you, not just your company profile, and message you directly. You want to make sure you fill out your personal profile - here's how!

# **1.** Click on your name in the top right corner of the screen, and then click on View Profile.



2. From your personal profile page, click on the Edit button under Profile to add our About Me information, including location, website, and click Save when complete.



# **3.** Select who you would like to be able to view your information



Click on Everbody in the top right corner to change your selection

4. Upload your personal Profile Photo and Cover Photo by clicking the buttons below each section or by clicking the photo icon on the top right of your cover photo.



*Congratulations*! Buyers and Retailers can now find you in the Hub

#### **Exhibitor Profile Features**

