# march 25-26, 2021

# 

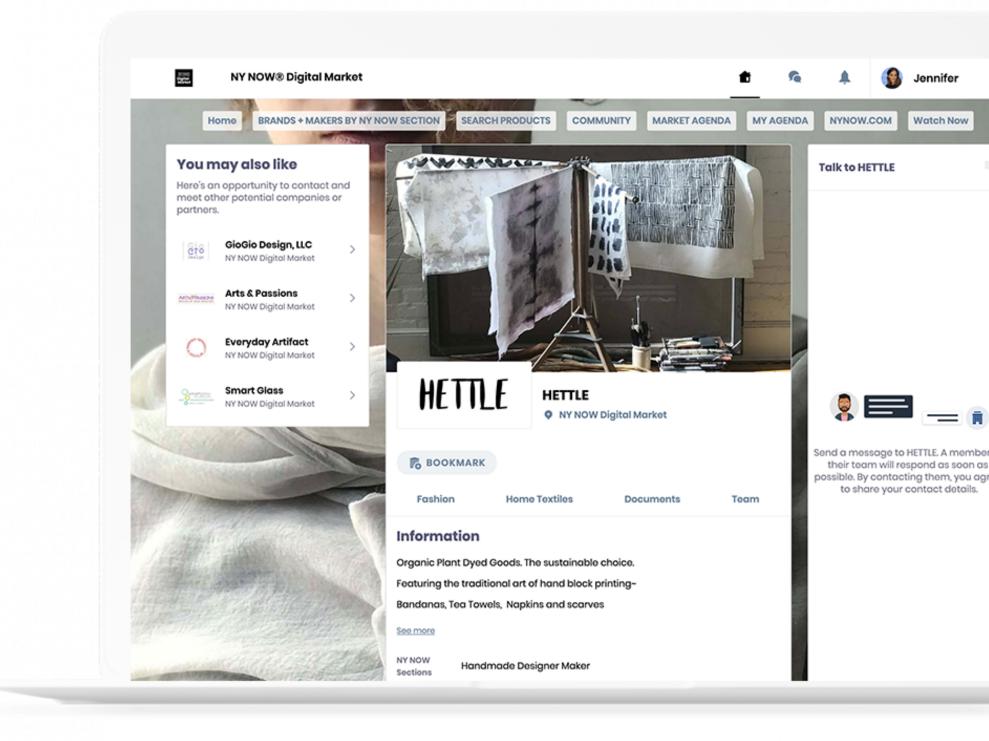
# NY NOW. **Digital Market**

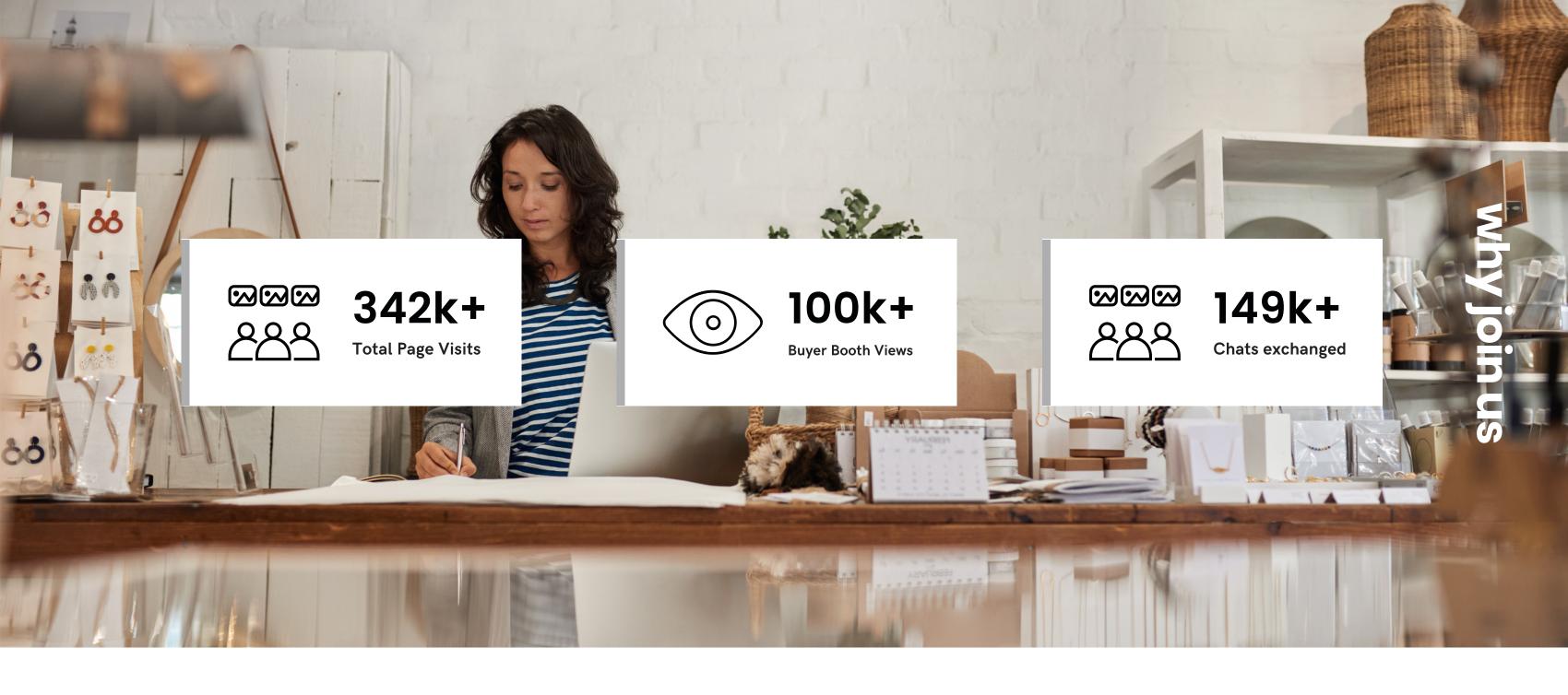
# let's get together

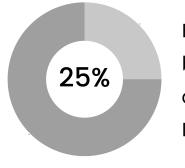
The year-round companion to our in-person show, the NY NOW Digital Market is an interactive platform and lead generation tool for buyers and brands to connect and do business.

Following the success of our recent Digital Winter Market Week, we will be hosting a two-day Get Together on March 25-26, 2021. Expect two days of intense activity as buyers explore the highlights of the Digital Market, including what they may have missed from Winter, what's new, what's fresh, what's trending -- and much more!

Join us at the NY NOW Digital Market today to gain access to an engaged audience of buyers searching for products for their stores!







Buyer traffic increased by 25% and engagement doubled at the Winter Digital Market Week

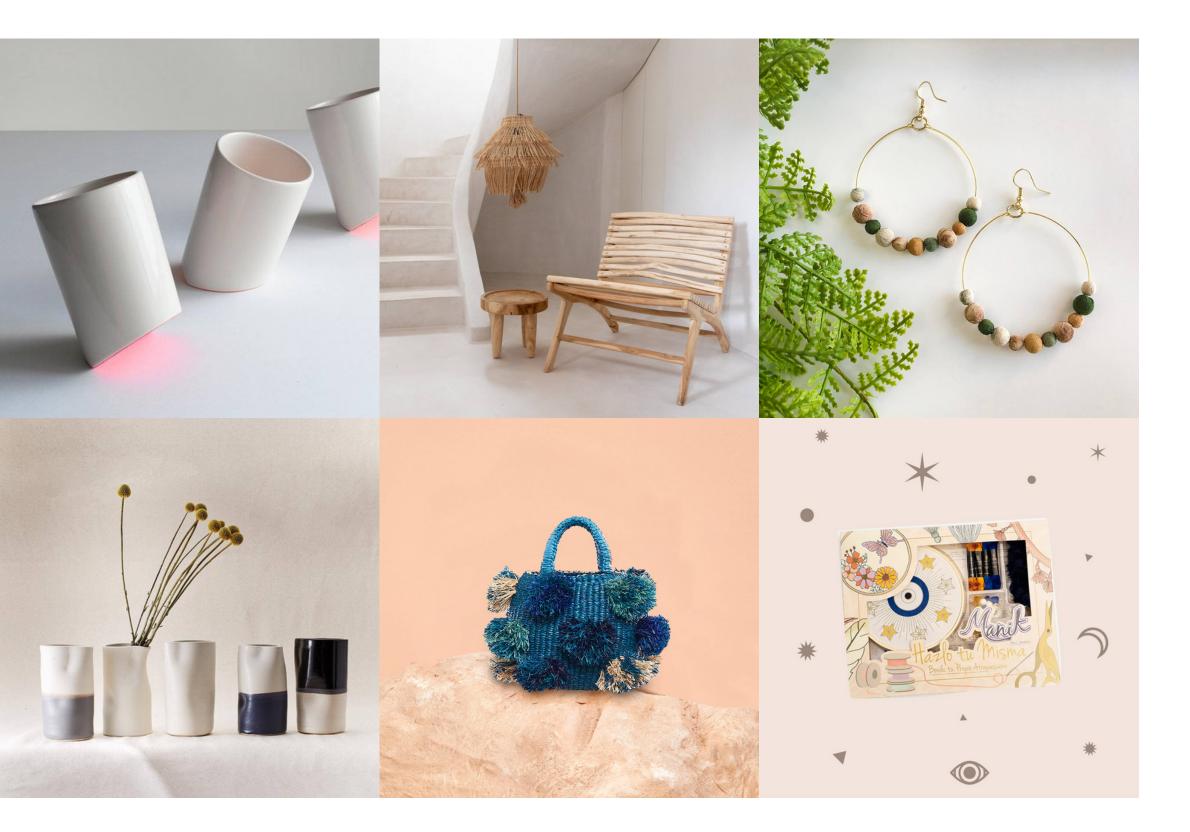
75%

75% of buyers stated they need products when they engage with the NY NOW Digital Market.

85%

85% of buyers are looking to place orders within the upcoming months.

# top 20 product categories searched



Handmade Games/Puzzles/Toys Handbags Furniture Decorative Accessories Earrings Necklaces Accessories Christmas Tabletop Stationery Jewelry Pillows Children's/Baby Items Apparel Scarves Scented Baskets Gifts Bracelets

# features + pricing

- Branded digital booth + unlimited team member profiles
- Contact details of buyers who interact with your brand via chat in your digital booth
- Receive full details of buyers who bookmark your digital booth
- Banner ad within your digital booth
- Background image for your digital booth
- Unlimited product uploads
- Add line sheets and other marketing & sales materials to your booth
- Inclusion in the new product listing and show specials search filters
- Ability to do video calls with buyers
- Chat 1-1 with buyers on desktop or mobile version of the Digital Market
- Recommendations for buyers to connect with based on AI + machine learning
- Research and request to connect with individual buyers
  - Receive contact details for buyers that accept your connection request
  - Brand dashboard which displays data on buyer engagement with your booth

#### 4 MONTH SUBSCRIPTION RENEWAL

March - June



# features + pricing

- Branded digital booth + unlimited team member profiles
- Contact details of buyers who interact with your brand via chat in your digital booth
- Receive full details of buyers who bookmark your digital booth
- Banner ad within your digital booth
- Background image for your digital booth
- Unlimited product uploads

- Add line sheets and other marketing & sales materials to your booth
- Inclusion in the new product listing and show specials search filters
- Ability to do video calls with buyers
- Chat 1-1 with buyers on desktop or mobile version of the Digital Market
- Recommendations for buyers to connect with based on AI + machine learning
- Research and request to connect with individual buyers
  - Receive contact details for buyers that accept your connection request
  - Brand dashboard which displays data on buyer engagement with your booth



March - June



## a la carte options

#### banner ad

Vertical product ad space on Digital Market home page. Placement includes 20% SOV (share of voice) on the home page. \$500

per brand for a two-week duration

premium listing

The placement allows your brand to be showcased at the top of the Brands + Makers list

#### brand spotlight email

Email sent to NY NOW buyers. Email is shared with 4 other brands. Images and text should highlight your brand story \$300 per product per email deployment

#### brand logo

The logo provides you full exposure on the homepage of the Digital Market and can link to your digital booth.

#### banner ad

Product ad space on NYNOW.com home page. 50K average monthly website visits

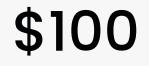


#### banner ad

Horizontal product ad space on Digital Market home page. Placement includes 20% SOV (share of voice) on home page



per brand for a two-week duration



per brand for a two-week duration



per brand for a two-week duration



### let's connect





ALLISON GARAFALO Sales Director 914 421 3212 allison.garafalo@nynow.com



ANGELA GONZALEZ **Event Director** 914 421 3273 angela.gonzalez@nynow.com



AWANDA BOOTH Sales Manager 914 421 3230 awanda.booth@nynow.com



**ASHLEY CIOFRONE** Sales Manager 914 421 3310 ashley.ciofrone@nynow.com



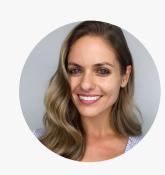
**REBECCA HARVEY Sales Manager** 914 421 3260 rebecca.harvey@nynow.com



MICHELLE LOSAPIO Sales Manager 914 414 3954 michelle.losapio@nynow.com



ZOE MALISZEWSKI Sales Manager 914 421 3210 zoe.maliszewski@nynow.com



**ANDREA PETRONI** Sales Manager 914 346 0244 andrea.petroni@nynow.com

**Emma Smith** VP, Sales 914 421 3226 emma.smith@nynow.com



**STEPHANIE GASPARI** Sales Manager 914 421 3366 stephanie.gaspari@nynow.com



**DESIREE WEISSGERBER** Sales Representative 914 598 6676 desiree.weissgerber@nynow.com