

POST MARKET REPORT WINTER 2019



25,000 Attendees



2,300 Brands



325 Press



107k Social Followers



SERIOUS BUYING POWER

of buyers consider NY NOW a must-attend event

of buyers have purchasing power

of buyers are single-store retailers

Source: NY NOW Winter 2019 Attendee Survey

QUICK FACTS

20%

Increase in attendance

25%

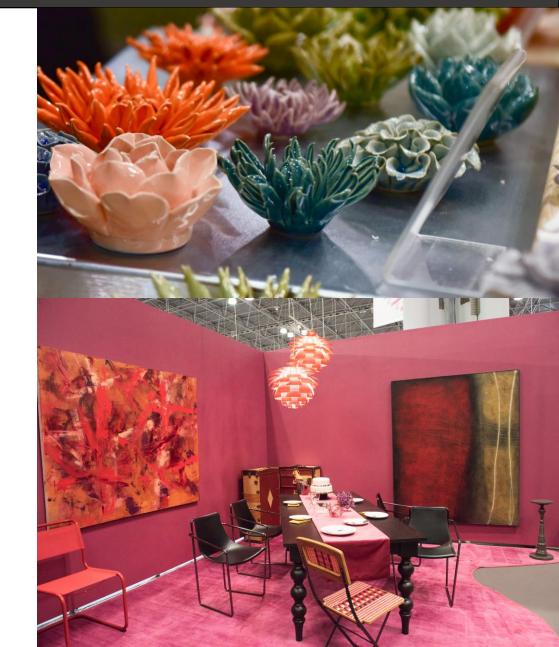
• New buyers compared to last year

80%

 Buyers seeking quality vs. quantity, and are open to mid-high price points

89%

 Buyers found new products at RETAIL RENAISSANCE NY NOW®



Source: NY NOW Winter 2019 Attendee Survey

WHO ATTENDS

- Brick & Mortar (all types including independent retailers, department, galleries, museum stores and more)
- Online Retailers
- Distributors/Dealers
- Interior Decorators
- Interior Design Firms & Architectural Firms
- Cart/Kiosk Retailers
- Pop-Up Retailers
- Catalogs
- Project Specifier
- Importers and Manufacturer's Reps

TOP STATES IN ATTENDANCE

New York Illinois New Jersey North Carolina Connecticut **Rhode Island** Pennsylvania District of Columbia Massachusetts Maine California Ohio Maryland Michigan Florida Delaware Texas Georgia Colorado Virginia

TOP COUNTRIES IN ATTENDANCE

Canada

Japan

United Kingdom

Mexico

Australia

Dominican Republic

China

Italy

Bermuda

France

Peru

Turkey

Colombia

South Korea

Brazil

Panama

Chile

India

El Salvador

Ecuador

Source: NY NOW Winter 2019 Attendee Survey

HANDMADE



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HOME





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LIFESTYLE



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