

August 14 – 17, 2022 NEW YORK CITY | JAVITS CENTER



Get ready for a whole new experience.

NY NOW is back and better than ever. In the city where trends are born, the place to discover the next big things and bestsellers, it's where the biggest deals go down. And every buyer's favorite gift show lives right in the heart of it all – New York City. This year's NY NOW attracts more prospective customers who want to be inspired by style in the way only New York can do. **Get a first look at everything new for exhibitors and join us.**

Dynamic. Appeal. Potential.

New York City is the launching pad for the next big thing—and buyers love to say it's where they source. And they're not just any buyers, they're qualified ones, bringing purchasing power and decision-making ability. With expanded features in 2022, there are more opportunities to engage and build relationships, setting the stage for new deals. Partnerships with industry influencers and trend presentations are also part of the enhanced experience, drawing more buyers for an all-encompassing NYC adventure.

Attendees represent all types of businesses and come from locations all around the world, but they have one thing in common: they're ready to buy. As an exhibitor, you'll gain access to thousands of buyers—from independent specialty retailers to buying teams from big-name e-commerce shops, importer, exporters and distributors—who are all prepared to place orders.

Whether you're an emerging accessories brand looking to become a household name or a hands-on designer with a knack for crafting exquisite wooden toys, you'll find your market here.

Your buyers are ready – join them in person, August 14-17 in NYC.





From well-established shops to e-commerce sites as well as designers, distributors and importers/exporters, attendees look to NY NOW for modern, marketable gift and home products across every category complemented by an immersive New York City expedition.

- 51% ONLY attend NY NOW
- **91%** of buyers are searching for new products at NY NOW
- **75%** of buyers say attending NY NOW is extremely important to their business
- **78%** of buyers at the market have the title of owner or buyer
- **63%** of buyers are more likely to purchase a product for their store after seeing it at NY NOW



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I have been attending NY NOW for many years because most of our favorite brands are only at this market and not anywhere else. I saw more curated brands which is important for us to find new product and always stay ahead of the competition. We met a lot of new vendors and were able to see a lot of our repeat vendors that we can only find at NY NOW. Overall had a very successful show.

-Jennie Doran and Andrew Worm, Room Service

TOP 20 STATES IN ATTENDANCE

New York
New Jersey
California
Connecticut
Pennsylvania

Massachusetts Florida Texas Maryland Illinois

Virginia Ohio Rhode Island Maine Georgia North Carolina Tennessee Michigan Washington Minnesota





Gift giving is on the rise as people move into life post-pandemic. They're seeking connection—or reconnection—and trying to find the right sentiments to share with those they care about most. Buyers want to turn their store into their customers' favorite destination for discovering that perfect something. From the sweetest selection in Baby & Child and a sensory experience in Beauty & Wellness, to handcrafted notecards in Gift & Stationery and art-inspired statement pieces in Museum, this area offers a world of merchandise that will win hearts and raise profits. The Give destination attracts brands like:

Angel Dear eeBoo TWEE Posh Peanut Cece DuPraz Happy Rainbow Books Love Bubby Magnetic Me Wee the People YOTTOY Productions, Inc. Pinch Me Therapy Dough The Good Patch Nodpod The Scent House Lunastry Daily Burn Candle TERMINAL B Bliss Bracelets LIT LAB Harper Group DesignWorks Collective Blackwing Fred & Friends Chronicle Books David Howell & Co. Ty Inc Slightly Stationery Gift Republic Golden Gems

WHAT'S HAPPENING THIS SUMMER?

GIVE Next – GIVE Next provides first-time brands and brands establishing themselves at wholesale the opportunity to showcase their products in a staged destination that captures buyers' attention. To learn more contact, Stephanie Gaspari.

Floor to Store Exclusive – This installation and lounge area, curated by Amy Loewenberg, represents any Main Street Store. With an expanded space to reflect a true retail store setting, the Floor to Store Exclusive features demonstrations in gift wrapping and calligraphy to inspire retailers.

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We peek through shop windows, and we're intrigue. We are compelled to enter, where our senses are immediately tickled through an abundance of colors, textures, sounds, and smells that all speak our language. One of my greatest pleasures has been highlighting you in my IG store tours. You have welcomed me into your stores, and now I am inviting you into mine created in your likeness. The concepts and moments that we build create lasting impressions. Come discover, explore, and be inspired by some of our Stationery + Gift brands featured installation.

-Amy Loewenberg



Take on the season with style, and your go-to retailers will come to you first. By joining this year's NY NOW "Wear" section, you'll have the opportunity to exhibit your latest trends. Our buyers are consistently looking for the next big find like beachy beads in layered necklaces, chains and hoops, as well as jewels and colorful charms in every shape and size; handbags in leather-alternative, sunglasses and scarves in beautiful, exclusive prints and patterns from around the world. Join us at NY NOW this coming market and get noticed. The Wear destination attracts brands like:

Barefoot Dreams Julie Vos Tai Jewerly Matt & Natt German Fuentes Ahdorned Sea Lilly Aloha Collection Aspen Dreams Quilted Koala



WEAR





Whether just returning to travel or planning their next trip to a destination, shoppers are longing for style influenced by design from around the world. CREATE offers a glimpse of global trends buyers are seeking all in one diverse marketplace. From trendy inspirations in Artisan Resource, to creative processes and add one-of-a-kind pieces in HANDMADE Designer Maker and unique global works of art in HANDMADE Global Design, provides the story and brand values that will excite your customers and your sales. The Create destination brings together global brands like:

- Michael Michaud Design Kim Schalk Philippa Roberts Marianne's Solmate Socks The Porcelain Garden Axiom Glass Luke Adams Kent Stetson Zoe Comings Michael Michaud Design
- Swahili African Modern DZI Lumily Ornaments 4 Orphans Natural Habitat Distant Echo Matr Boomie Malia Designs Greentree Home Candle Zpots

WHAT'S HAPPENING THIS SUMMER?

Visionary Narratives in Global Handmade – Visit this unique installation curated by Dondrill Glover and discover an ethos rooted in socially impactful design principles, history, culture, and travel journeys and aspirations; an interior design aesthetic beautifully layered in an eclectic mix of heritage rich textiles, patterns, and naturally woven fibers, heirloom relics and objects; and visually amplifying indigenous techniques and statement home décor through the lens of handmade. It's a wanderlust through the global handmade lifestyle Install, for the consciously inspired destination home.

CRAFT + FTF Lounge – The CREATE lounge sponsored by CRAFT Retailers' Association for Tomorrow and the Fair Trade Federation. The space will allow for our partners to network with the handmade community. Plus, FTF will have a product display featuring on trend products from FTF members exhibiting at the market.



For over 35 years, Accent on Design® has been the industry's leading resource for innovative and design-led products. Buyers come here to explore rare finds in bold colors and a wide range of products that solve a problem, innovate, and utilize different use of materials while keeping an eye on the design. This destination showcases pieces from brands like:

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American Design Club GARDEN GLORY Elemense Bous Co. Flensted Mobiles Five Ply Design Notabag Jianhui London Candy Relics JCR WORK



People are back on the scene and want to treat themselves to new luxuries for busy social schedules. Indulgence knows no bounds where the hottest trends are involved, and shoppers are ready to pick up the fine and precious metals that make a statement. This destination showcases pieces from brands like:

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American Design Club GARDEN GLORY Elemense Bous Co. Flensted Mobiles Five Ply Design Notabag Jianhui London Candy Relics JCR WORK

Flavor. Presentation. Zest.

When searching for alternatives to dining out during the pandemic, many people found—or renewed—their passion for culinary arts and plating meals for family and friends. The enjoyment of entertaining at home remains strong, and shoppers are looking for the perfect accents to enhance their presentation. The Tabletop section is where buyers are looking to find every "ware" customers crave—stoneware, flatware, glassware, bistroware and more—to inspire increased sales. The Dine destination puts products on display from brands like:

WHAT'S HAPPENING THIS SUMMER?

Dine NEXT, formerly First Taste – Providing emerging gourmet brands the opportunity to showcase products in a staged destination that captures buyers' attention.



Be Home

Provence Platters The French Farm Rolser BOMSHBEE Alain Saint-Joanis Bodrum





More time spent at home over the past couple years has led to a desire for improving spaces. People want to surround themselves with up-to-the-minute trends they can enjoy themselves or when hosting visitors. Buyers want to bring back fresh inspiration for customers to reinvent their rooms and reaffirm their devotion to their store. From minimalist to modern, contrasts to colorful, they'll experience an inspirational selection in Home Design category that will open the door to potential new profit centers. The Dwell destination hosts brands like:

WHAT'S HAPPENING THIS SUMMER?

NY NOW Talk Lounge – The NY NOW Summer Market brings a stellar speaker line-up of trend experts, inspirational designers, industry influencers and educators, headlined by keynote speaker Warren Shoulberg. Shoulberg is an award-winning journalist, former editor-in-chief for several leading B2B publications and a retail expert, whose keen understanding of the retail world is chronicled in a career spanning four decades.

914-421-3200 · sales@nynow.com

Bojay Addison Ross Paulette Rollo Busatti 1842 Piffany USA Cozy Earth The Van Cleve Collection Les Ceramiques de Lussan Opal Road

Joy. Adventure. Inspiration.

NEW to NY NOW is the PLAY destination. PLAY is dedicated to all things fun for kids, babies and adults. This creative collaboration features a marketplace of games, toys and hobby essentials and is ideal for shoppers entertaining in their homes or giving as gifts. PLAY is designed to capture the spirit of discovery, whimsy and joy to inspire buyers—allowing them to find a collection that sparks excitement in their store. The PLAY destination is focused on brands like:

Aeromax American Bubble Company Big Mouth Daron Worldwide Trading FCTRY Folkmanis Iscream Jeannie's Enterprises Juratoys US Corp Melissa & Doug NMR Distribution America Professor Puzzle USA, Inc. Punchkins Safari Ltd Schylling Streamline Inc. Sunshine & Glitter Ty Inc Uniche Collective Warmies





SUMMER

AUGUST 14-17, 2022

(Sunday – Wednesday)

HOURS

August 14-16, 2022 | 9:00am to 6:00pm August 17 | 9:00am to 3:00pm

WINTER

FEBRUARY 5-8, 2023

(Sunday – Wednesday)

HOURS

February 5-7, 2023 | 9:00am to 5:00pm February 8 | 9:00am to 1:00pm

Partners. Ideas. Collaboration.

Learn more about exhibiting opportunities:

Ashley Ciofrone

Sales Manager Handmade Global Design, Handmade Designer Maker, Artisan Resource 914-421-3310

Desiree Weissgerber Customer Success Manager NY NOW 914-421-3289

Zoe Maliszewski Sales Manager Accent on Design, Home Design, Tabletop 914-421-3210

Stephanie Gaspari Sales Manager Baby & Child, Gift + Stationery 914-421-3366

Joseph Woo NY NOW International 323-817-2249

Amy Hornby Sales Director 770-291-5434

Francine Rich

Sr. Business Development Manager Luxury Lifestyle, Accessories and Fashion 917-608-4797

Kim Cook

Sales Manager Beauty + Wellness 323-817-2225

Indira Franca Director International Business Development + 52 55 3229 1831 We're here to help! Once you make plans to exhibit, you have a whole team at your service. We understand that exhibiting at Javits can be intimidating. That's where our dedicated Customer Success Manager and our stellar operations team come in, ready to walk you through the exhibit process and make your show a success.





Come experience all that NY NOW is—and all that "new" can do for your business.