

The New York Gift & Home Show







The New York Gift & Home Show February 5 - 8, 2023

WINTER 2023 It's time to ne-imagine.

From objects to action, we're positioning our beloved gift and home show for a new era.

+ CUP

+ CUP





February 5 - 8, 2023 NEW YORK CITY | JAVITS CENTER



Get ready for a whole new experience.

NY NOW is back and better than ever. In the city where trends are born, the place to discover the next big things and bestsellers, it's where the biggest deals go down. And every buyer's favorite gift show lives right in the heart of it all – New York City. This year's NY NOW attracts more prospective customers who want to be inspired by style in the way only New York can do. **Get a first look at everything new for exhibitors and join us.**







New York City is the launching pad for the next big thing—and buyers love to say it's where they source. And they're not just any buyers, they're qualified ones, bringing purchasing power and decision-making ability. With expanded features in 2023, there are more opportunities to engage and build relationships, setting the stage for new deals. Partnerships with industry influencers and trend presentations are also part of the enhanced experience, drawing more buyers for an all-encompassing NYC adventure.

Attendees represent all types of businesses and come from locations all around the world, but they have one thing in common: they're ready to buy. As an exhibitor, you'll gain access to thousands of buyers—from independent specialty retailers to buying teams from big-name e-commerce shops, importer, exporters and distributors—who are all prepared to place orders.

Whether you're an emerging accessories brand looking to become a household name or a hands-on designer with a knack for crafting exquisite wooden toys, you'll find your market here.

Your buyers are ready – join them in person, February 5-8, 2023 in NYC.







From well-established shops to e-commerce sites as well as designers, distributors and importers/exporters, attendees look to NY NOW for modern, marketable gift and home products across every category complemented by an immersive New York City expedition.

- 51% **ONLY** attend **NY** NOW of buyers are searching for new products 91% at NY NOW of buyers say attending NY NOW is extremely 75% important to their business of buyers at the market have the title of owner 78% or buyer
- of buyers are more likely to purchase a product 63% for their store after seeing it at NY NOW



museums and cultural institutions



artists/design/ photography studio

INTERNATIONAL BRANDS REPRESENTING **49 COUNTRIES FROM ACROSS THE GLOBE INCLUDING 9 INTERNATIONAL PAVILIONS:**

UK	G
Morocco	E
Chile	G

TOP 20 STATES IN ATTENDANCE

New York	Ν
New Jersey	F
California	Т
Connecticut	Ν
Pennsylvania	



Suatemala I Salvador Shana

Korea India Vietnam

Massachusetts Florida Texas Maryland Illinois

Virginia Ohio Rhode Island Maine Georgia

North Carolina Tennessee Michigan Washington Minnesota

914-421-3200 · sales@nynow.com







NY NOW offers a diverse market layout to allow you to showcase your products within a section that best suits your brand.



CURATE ACCENT ON DESIGN LUXURY LIFESTYLE



CURATE

DINE

DWELL



GIVE **BABY & CHILD GIFT & STATIONERY** MUSEUM **BEAUTY & WELLNESS**



WEAR ACCESSORIES FASHION















Q

CREATE **ARTISAN RESOURCE**

DESIGNER MAKER GLOBAL DESIGN





GAMES

TOYS

HOBBY ESSENTIALS

÷







| GIVE OVERVIEW | BEAUTY & WELLNESS | BABY & CHILD | MUSEUM | GIFT + STATIONERY |

GIVE



Gift giving is on the rise as people move into life post-pandemic. They're seeking connection—or reconnection—and trying to find the right sentiments to share with those they care about most. Buyers want to turn their store into their customers' favorite destination for discovering that perfect something. From the sweetest selection in Baby & Child and a sensory experience in Beauty & Wellness, to handcrafted notecards in Gift & Stationery and art-inspired statement pieces in Museum, this area offers a world of merchandise that will win hearts and raise profits. The Give destination attracts brands like:

Angel Dear eeBoo TWEE Posh Peanut Cece DuPraz Happy Rainbow Books Love Bubby Magnetic Me Wee the People **YOTTOY** Productions, Inc. Pinch Me Therapy Dough The Good Patch Nodpod The Scent House Lunastry

Daily Burn Candle TERMINAL B Bliss Bracelets LIT LAB Harper Group DesignWorks Collective Blackwing Fred & Friends Chronicle Books David Howell & Co. Ty Inc Slightly Stationery Gift Republic Golden Gems



GIVE Next – GIVE Next provides first-time brands and brands establishing themselves at wholesale the opportunity to showcase their products in a staged destination that captures buyers' attention. To learn more contact, Stephanie Gaspari.

914-421-3200 · sales@nynow.com





WEAR

CREATE

WEAR OVERVIEW | FASHION | ACCESSORIES |

Beautiful. Exclusive. Inspiring.

Take on the season with style, and your go-to retailers will come to you first. By joining this year's NY NOW "Wear" section, you'll have the opportunity to exhibit your latest trends. Our buyers are consistently looking for the next big find like beachy beads in layered necklaces, chains and hoops, as well as jewels and colorful charms in every shape and size; handbags in leather-alternative, sunglasses and scarves in beautiful, exclusive prints and patterns from around the world. Join us at NY NOW this coming market and get noticed. The Wear destination attracts brands like:

Barefoot Dreams Julie Vos Tai Jewerly Matt & Natt German Fuentes Ahdorned Sea Lilly Aloha Collection Aspen Dreams Quilted Koala





CURATE

DINE





WEAR



Spinit. Mood. Annials.

Whether just returning to travel or planning their next trip to a destination, shoppers are longing for style influenced by design from around the world. CREATE offers a glimpse of global trends buyers are seeking all in one diverse marketplace. From trendy inspirations in Artisan Resource, to creative processes and add one-of-a-kind pieces in HANDMADE Designer Maker and unique global works of art in HANDMADE Global Design, provides the story and brand values that will excite your customers and your sales. The Create destination brings together global brands like:

Michael Michaud Design Kim Schalk Philippa Roberts Marianne's Solmate Socks The Porcelain Garden Axiom Glass Luke Adams Kent Stetson Zoe Comings Claudia Vallejo Jewelry

Swahili African Modern DZI Lumily Ornaments 4 Orphans Natural Habitat Distant Echo Matr Boomie Malia Designs Greentree Home Candle Zpots

CURATE

DINE

DWELL

| CREATE OVERVIEW | ARTISAN RESOURCE | DESIGNER MAKER | GLOBAL DESIGN

Visionary Narratives in Global Handmade – Visit this unique installation curated by Dondrill Glover and discover an ethos rooted in socially impactful design principles, history, culture, and travel journeys and aspirations; an interior design aesthetic beautifully layered in an eclectic mix of heritage rich textiles, patterns, and naturally woven fibers, heirloom relics and objects; and visually amplifying indigenous techniques and statement home décor through the lens of handmade. It's a wanderlust through the global handmade lifestyle Install, for the consciously inspired destination home.



PLAY

Q





WEAR





For over 35 years, Accent on Design[®] has been the industry's leading resource for innovative and design-led products. Buyers seek out this juried destination to explore rare finds in bold colors and a wide range of products that solve a problem, innovate, and utilize different use of materials while keeping an eye on design.

KIKKERLAND American Design Club GARDEN GLORY Elemense Bous Co. Flensted Mobiles Five Ply Design Notabag Jianhui London Candy Relics JCR WORK AIRINUM Deco Boko **REAL JAPAN PROJECT**





CURATE

DINE

| CURATE OVERVIEW | ACCENT ON DESIGN | LUXURY LIFESTYLE |





PLAY

E

DWELL





WEAR



The Luxury Lifestyle section is where buyers come to source upscale items from brands like yours. Indulgence knows no bounds where the hottest trends are involved, and shoppers are ready to choose the fine jewelry, and precious metals that make a statement.

- Adel Chefridi Belle Brooke Designs Dana Kellin Fine Jewelry Danielle Welmond Eden Presley Fine Jewelry Heather Guidero Jewelry John Varvatos Judi Powers Jewelry Julie Cohn Design
- Karin Jacobson Kate Maller Jewelry Lena Skadegard Metier by tomfoolery Nikki Nation Jewelry Olivia Shih Petite Baleine Jewelry Pyrrha Design Inc. Rachel Atherley



CURATE

DINE

DWELL

| CURATE OVERVIEW | ACCENT ON DESIGN | LUXURY LIFESTYLE |





PLAY

914-421-3200 · sales@nynow.com



6

 \bigcirc

WEAR



Flavor. Presentation. 205t.

Discover where design and functionality meet in our Tabletop section at NY NOW[®]. Featuring a stunning collection of products centered around home entertaining, food and beverage, buyers source this area covering a multitude of categories such as dinnerware, bar + drinkware, serveware, flatware, gourmet foods, table linens, and more. This destination puts products on display from brands such as:

Be Home Laguiole en Aubrac Kiss That Frog **Provence Platters** The French Farm Rolser BOMSHBEE Alain Saint-Joanis Bodrum IKAI ASAI Mode Living Big Heart Tea Co. Savannah Bee Company







CURATE

DINE







First Taste – Providing emerging gourmet brands the opportunity to showcase products in a staged destination that captures buyers' attention.



WEAR



Mothe Atmosphere. Harmony.

More time spent at home over the past couple years has led to a desire for improving spaces. People want to surround themselves with up-to-the-minute trends they can enjoy themselves or when hosting visitors. Buyers want to bring back fresh inspiration for customers to reinvent their rooms and reaffirm their devotion to their store. From minimalist to modern, contrasts to colorful, they'll experience an inspirational selection in Home Design category that will open the door to potential new profit centers. The Dwell destination hosts brands like:

Bojay Addison Ross Paulette Rollo Busatti 1842 Piffany USA Cozy Earth The Van Cleve Collection Les Ceramiques de Lussan **Opal Road** HAOMY TEXTILES QALARA GRAZIANI







CURATE

DINE

DWELL





914-421-3200 · sales@nynow.com





NEW to NY NOW is the PLAY destination. Play is dedicated to all things fun for any age group. This creative collaboration features a marketplace of games, toys and hobby essentials and is ideal for shoppers entertaining in their homes or giving as gifts. PLAY is designed to capture the spirit of discovery, whimsy and joy to inspire buyers—allowing them to find a collection that sparks excitement in their store. The PLAY destination is focused on brands like:

Aeromax American Bubble Company Big Mouth Daron Worldwide Trading FCTRY Folkmanis Iscream Jeannie's Enterprises Juratoys US Corp Melissa & Doug

NMR Distribution America Professor Puzzle USA, Inc. Punchkins Safari Ltd Schylling Streamline Inc. Sunshine & Glitter Ty Inc Uniche Collective Warmies



CURATE

DINE













10 x 10 HARDWALL Header

| TURNKEY OPTIONS |

10 x 10 HARDWALL

Header Included

10 x 10 HARDWALL

No Header

Only available in Luxury Lifestyle

5 x 10 HARDWALL

No Header



+





10 x 10 HARDWALL Header

| TURNKEY OPTIONS | 10 x 10 HARDWALL /HEADER/ |

INCLUDED WITH THE PACKAGE

10 x 10 Hardwall with Header

BOOTH STRUCTURE

(3) Walls, white wooden panels 120" wide x 96" high x 120" deep

CARPET Gray

ID SIGN Double-sided with name and booth number 17" wide x 11" high

LIGHTING

Track lighting with 4 LED bulbs and the electricity to power lights

DRAYAGE Showsite material handling for palletized or crated shipments

FURNITURE

(1) Chair and (1) waste basket

STANDARD RATES START AT:

\$6,355.00

Note: Not available in the Luxury Lifestyle section

10 x 10 HARDWALL No Header





+





INCLUDED WITH THE PACKAGE

10 x 10 Hardwall No Header

BOOTH STRUCTURE

(3) Walls, white wooden panels 120" wide x 96" high x 120" deep

CARPET Black

ID SIGN Double-sided with name and booth number 17" wide x 11" high

LIGHTING (1) Parcan

FURNITURE (1) Chair and (1) waste basket

DRAYAGE Showsite material handling for palletized or crated shipments

STANDARD RATES START AT:

\$6,580.00

Only offered in Luxury Lifestyle

10 x 10 HARDWALL No Header

| TURNKEY OPTIONS | 10 x 10 HARDWALL /NO HEADER/ |





The New York Gift Show

-







INCLUDED WITH THE PACKAGE:

5 x 10 Hardwall No Header

BOOTH STRUCTURE

(3) Walls, white wooden panels 120" wide x 96" high x 60" deep

CARPET

Gray

ID SIGN Double-sided with name and booth number 17" wide x 11" high

LIGHTING

(1) Parcan

FURNITURE

(1) Chair and (1) waste basket

DRAYAGE

Showsite material handling for palletized or crated shipments

STANDARD RATES START AT:

\$3,477.50

Not available in the Luxury Lifestyle section **10 x 10 HARDWALL** No Header

5FT HARDWALL No Header

| TURNKEY OPTIONS | 5 x 10 HARDWALL /NO HEADER/ |



FURNISHINGS Included Offerings



The New York Gift Show

÷





Advance Package Options

Exhibitors have the option to upgrade their veloce or fabric booth to a turnkey package for an additional cost. Your upgrade selection can be made from the following:

1. DISPLAY - Shelf Unit - Double with (4) Shelves in white - 64" L x 65.5" H x 11.5" D

2. STORAGE - White Cabinet, 1m x .5m x 1m

3. CHAT - (1) 30" Round Bar Table

4. HEIGHT - Shelf Unit - Double with (3) Shelves in white - 45" L x 85" H x 14" D

10X10 HARDWALL ADVANCE OPTION STARTING AT:

\$6,855.00

5X10 HARDWALL ADVANCE OPTION STARTING AT:

\$3,950.00



DISPLAY Shelving Unit Freestanding (2) Limerick Chairs



CHAT Round Bar Table (1) Limerick Stool **TURNKEY/ADVANCE** Package Options



ADVANCE PACKAGE OPTIONS



STORAGE

1 meter Counter(1) Limerick Stool



HEIGHT Shelving Unit Wall Supported (2) Limerick Chairs



The New York Gift Show









WEB























EMAIL

| MAIN PAGE BANNER OPTIONS | EXCLUSIVE FEATURES | BOTTOM LEADER BOARD |

WEB ADVERTISING

HOMEPAGE EXCLUSIVES

Top leaderboard ad \$500 / week

Anchor leaderboard ad \$200 / week





Brand Spotlight Hero Slider \$750 / month

Brands & Makers



Product Spotlight feature \$300 / month

PRINT

-



Top Leaderboard

Top leader board banner ad position on the home page at nynow.com.

\$500 / week

Q

Product Spotlight

Product ad spotlight on the home page at nynow.com.

\$300 / month

Brand Spotlight Hero Slider

Web slider position on the home page at nynow.com.

\$750 / week

In-content Banner Ad

Banner ad between content on the home page at nynow.com.

\$350 / week

Brand logos spotlighted on Dates + Hours page.

\$100 / month



Utilize the qualified list of NY NOW attendees as a yearresource. Promote round your product launches, preand post-show marketing updates, and other exhibitor-led initiatives! Lists can be customized by industry segment or geography, so you are sure to reach your top prospects. The rental will go through the NY NOW email vendor.

\$2,000

EXCLUSIVE FEATURES

Logo on Dates + **Hours Page**

Targeted Email Attendees

Attendee Show Bags

Have your company logo featured on the show bags that are distributed to buyers once they pick up their badge at the registration counter. The sponsorship only includes a rights fee. The exhibitor needs to cover the production of the bags. Estimated quantities are between 7,500 to 10,000 bags.

\$5,000

Aisle Floor Decals

Use the decals to promote your brand and booth locations to buyers. Includes 15 decals. Decals can be placed near your booth or on vertical aisles. Decals cannot be placed near a brand deemed competitive. Decal Size: 36"x36" Additional decals are available for \$350 each ask your sales manager.

\$4,200

PRINT

Multi-Logo Banner

Grab the attention of buyers who want to learn more about the products and brand. This sponsorship allows your brands to gain maximum exposure with buyers that visit the buyer's lounge at the market. The banner will be placed inside the buyer's lounge at the market. Plus, participating brands get one free shared social post during market days. (space shared with other brands)

\$400

Meterboards

Gain brand exposure with a meterboard sponsorship. You can have your branding on your motherboard, including QR codes, Booth Locations and Instagram details.

\$1,750

-



Brand Spotlight Email (shared by 4 brands)



9

Exhibitor Spotlights grab the attention of buyers who want to learn more about the products and brands they can expect to see at NY NOW.

\$300 / email



EMAIL

Banner Ad in Product Preview Email

Maximize your exposure to both registered and prospective attendees of NY NOW with your advertisement in an attendee product preview email. Delivered weekly.

\$250 / email

PRINT

+



Product Preview Print Guide

The NY NOW Winter 2023 Product Preview Guide will be mailed to 25,000 qualified buyers in advance of the Winter 2023 market. Don't miss out on this great opportunity for pre-show exposure and increased sales.

Front Inside Cover \$1200

Q

Back Inside Cover \$1200

Full Page Ad \$699

Half Page Ad \$599

Quarter Page Ad \$399

Materials Due: October 30, 2022





Half Page 6"W x 5"H

З"w x 5"н

Quarter Page

| PRODUCT GUIDE | DIRECTORY |

÷



Q



Show Directory

The Show Directory helps buyers find you at the show and serves as a year-round resource for their product needs. Secure your ad spot today!

Front Inside Cover \$1200

Back Inside Cover \$1200

Full Page Ad \$649

Half Page Ad \$399

Quarter Page Ad \$299

Materials Due: December 3, 2022





Half Page 6"w x 4.5"н

Quarter Page З"w x 4.5"н

| PRODUCT GUIDE | DIRECTORY |

÷







-

Q

Badge Lanyards

Provide buyers with a takehome reminder of your company, available to every buyer after printing their badge.

Buyer's Lounge Sponsorship

Position your company in front of key buyers and/or press, with a sponsorship of their exclusive lounge spaces with refreshments. Sponsorship includes signage and an opportunity to provide literature or product samples.

\$1,995

Product Display Kiosk

A unique opportunity to showcase your products in high volume traffic areas of the lobby near exhibit hall entrances. Each kiosk is well-lit and includes up to two shelves for product presentation. Lighting included in price. Additional electric for tablets or monitors not included.

\$1,800 / kiosk

Command attention and ensure buyers always know where to find you at the Market. Permissions and pricing varies by exhibit hall. Limited to peninsula or island booths 400 sq. ft. or larger.



Sponsored Buyer Happy Hour

Sponsor a buyer happy hour during NY NOW. The happy hour can be hosted within your booth space or in one of our on-site lounges. Sponsorship includes wine + beer, bartender(s) with ~150 servings or up to one hour (whichever ends first). Sponsored coffee hours also available (same quantity and fees apply).

\$2,200

Overhead Booth Signage

Contact us for pricing



WINTER

FEBRUARY 5-8, 2023 (Sunday – Wednesday)

HOURS February 5-7 | 9:00am to 6:00pm February 8 | 9:00am to 3:00pm

914-421-3200 · sales@nynow.com



Learn more about exhibiting opportunities:

Ashley Ciofrone Sales Manager Handmade Global Design, Handmade Designer Maker, Artisan Resource 914-421-3310

Desiree Weissgerber Customer Success Manager NY NOW 914-421-3289

Francine Rich *Sr. Business Development Manager* Luxury Lifestyle, Accessories and Fashion 917-608-4797

Indira Franca Director International Business Development 949-324-7745



Joseph Woo NY NOW International 323-817-2249

Kim Cook Sales Manager Beauty + Wellness 323-817-2225

Stephanie Gaspari Sales Manager Baby & Child, Gift + Stationery 914-421-3366

Zoe Maliszewski Sales Manager Accent on Design, Home Design, Tabletop **914-421-3210**



We're here to help! Once you make plans to exhibit, you have a whole team at your service. We understand that exhibiting at Javits can be intimidating. That's where our dedicated Customer Success Manager and our stellar operations team come in, ready to walk you through the exhibit process and make your show a success.

914-421-3200 · sales@nynow.com



Come experience all that NY NOW is—and all that "new" can do for your business.