

The New York
Gift & Home Show







February 5 - 8, 2023

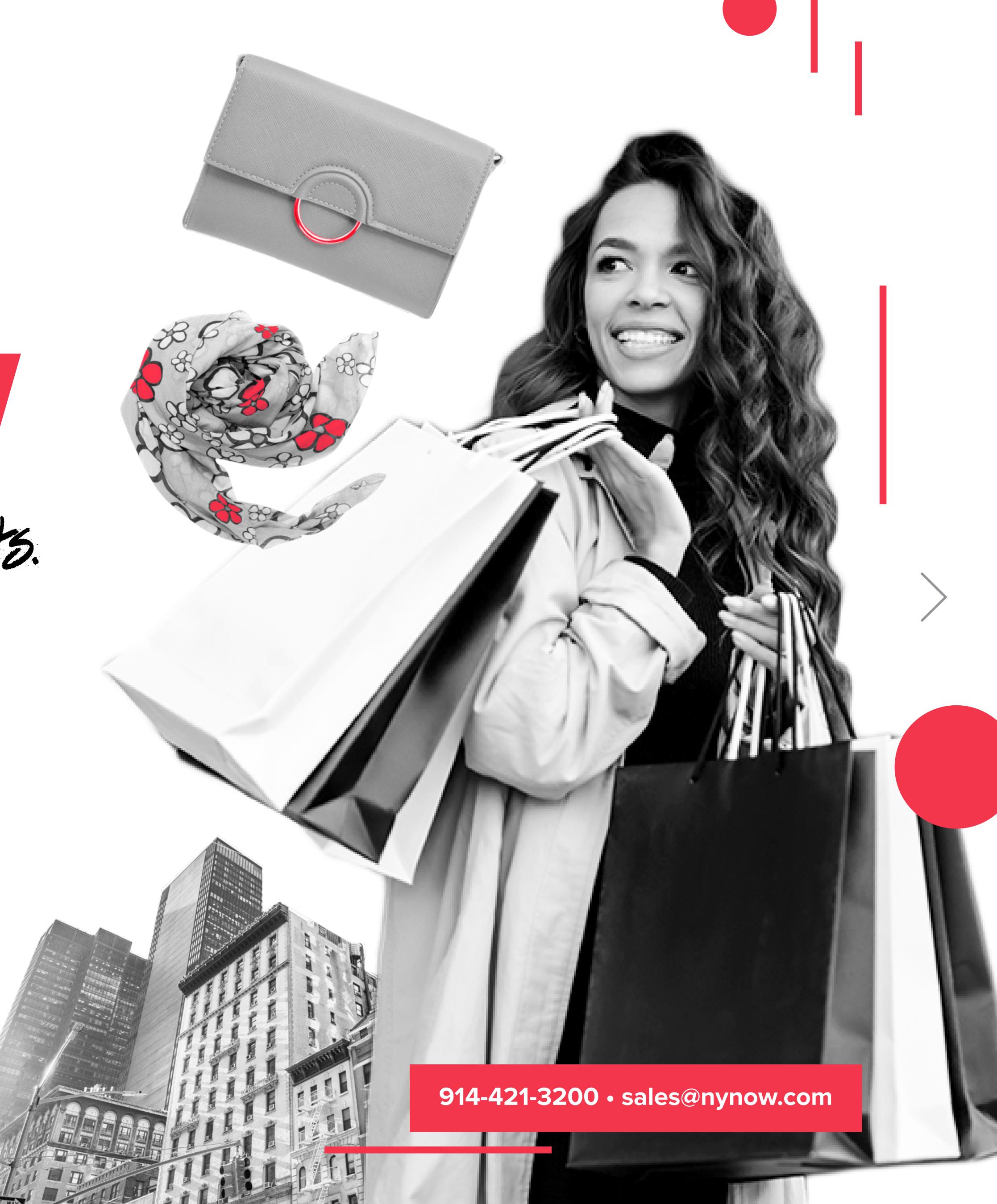
**NEW YORK CITY | JAVITS CENTER** 

# Direction. Vibe. Prospects.

Get ready for a whole new experience.

NY NOW is back and better than ever. In the city where trends are born, the place to discover the next big things and best-sellers, it's where the biggest deals go down. And every buyer's favorite gift show lives right in the heart of it all – New York City. This year's NY NOW attracts more prospective customers who want to be inspired by style in the way only New York can do.

Get a first look at everything new for exhibitors and join us.



# Dynamic. Appeal. Potential.

New York City is the launching pad for the next big thing—and buyers love to say it's where they source. And they're not just any buyers, they're qualified ones, bringing purchasing power and decision-making ability. With expanded features in 2023, there are more opportunities to engage and build relationships, setting the stage for new deals. Partnerships with industry influencers and trend presentations are also part of the enhanced experience, drawing more buyers for an all-encompassing NYC adventure.

Attendees represent all types of businesses and come from locations all around the world, but they have one thing in common: they're ready to buy. As an exhibitor, you'll gain access to thousands of buyers—from independent specialty retailers to buying teams from big-name e-commerce shops, importer, exporters and distributors—who are all prepared to place orders.

Whether you're an emerging accessories brand looking to become a household name or a hands-on designer with a knack for crafting exquisite wooden toys, you'll find your market here.

Your buyers are ready – join them in person, February 5-8, 2023 in NYC.



# Faces. Energy. Possibilities.

From well-established shops to e-commerce sites as well as designers, distributors and importers/exporters, attendees look to NY NOW for modern, marketable gift and home products across every category complemented by an immersive New York City expedition.

51% ONLY attend NY NOW

of buyers are searching for new products at NY NOW

75% of buyers say attending NY NOW is extremely important to their business

78% of buyers at the market have the title of owner or buyer

of buyers are more likely to purchase a product for their store after seeing it at NY NOW

# 10,000+ ATTENDEES

50%
brick and
mortar
retailer

8%

online retailers 8%

interior designer 6%

museums and cultural institutions 2%

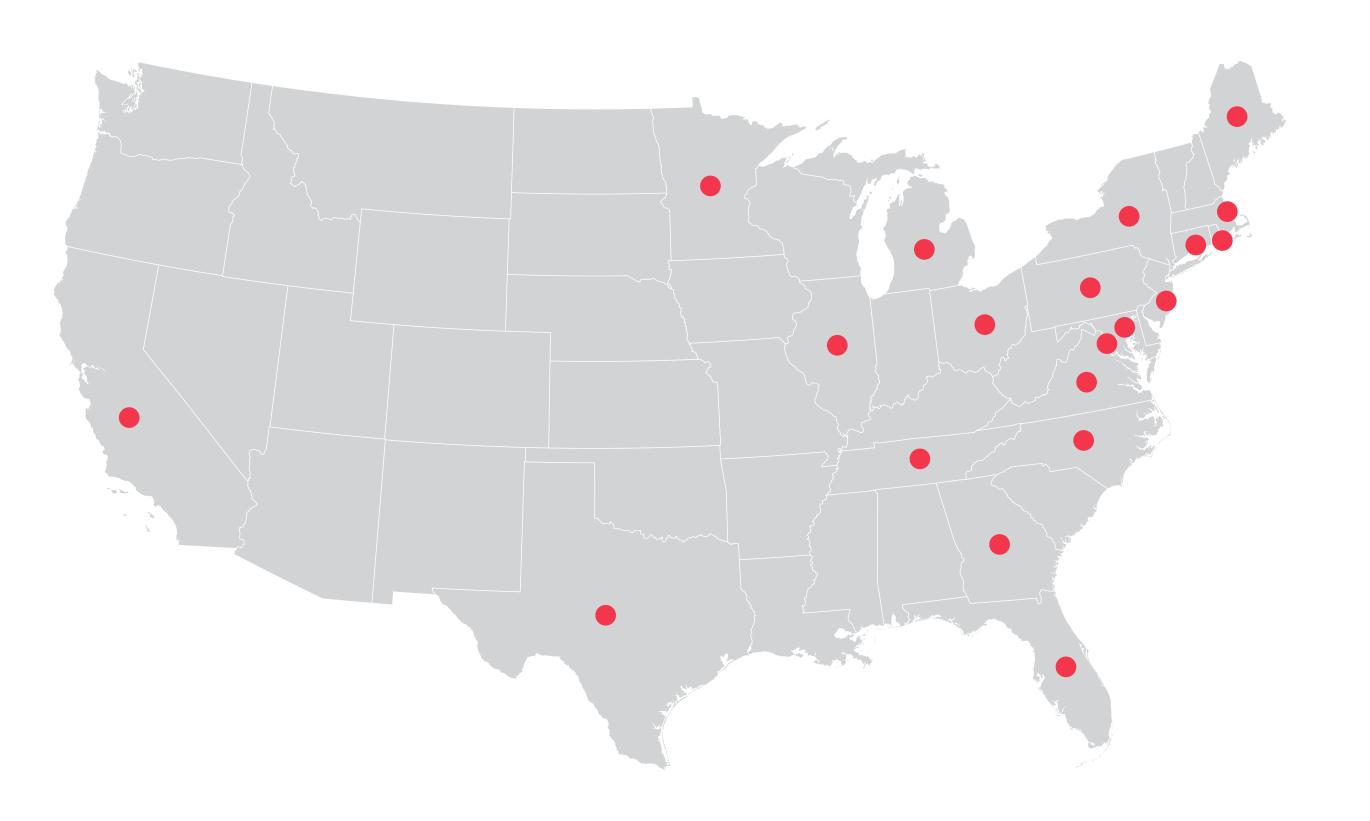
artists/design/ photography studio

# INTERNATIONAL BRANDS REPRESENTING 49 COUNTRIES FROM ACROSS THE GLOBE INCLUDING 9 INTERNATIONAL PAVILIONS:

UKGuatemalaKoreaMoroccoEl SalvadorIndiaChileGhanaVietnam

#### TOP 20 STATES IN ATTENDANCE

North Carolina New York Massachusetts Virginia New Jersey Florida Ohio Tennessee California Rhode Island Michigan Texas Maryland Connecticut Maine Washington Pennsylvania Minnesota Illinois Georgia



914-421-3200 · sales@nynow.com

| DESTINATIONS |

•••



**GIVE** 

**BABY & CHILD** 

**GIFT & STATIONERY** 

**MUSEUM** 

**BEAUTY & WELLNESS** 



WEAR

**ACCESSORIES** 

**FASHION** 



CREATE

ARTISAN RESOURCE

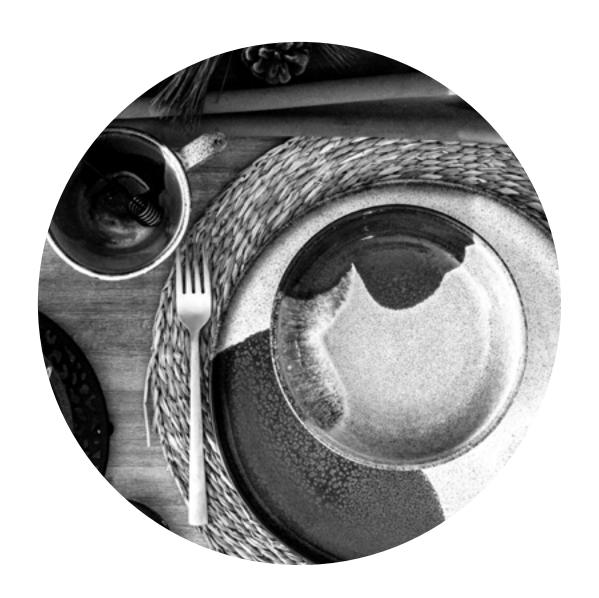
DESIGNER MAKER

**GLOBAL DESIGN** 



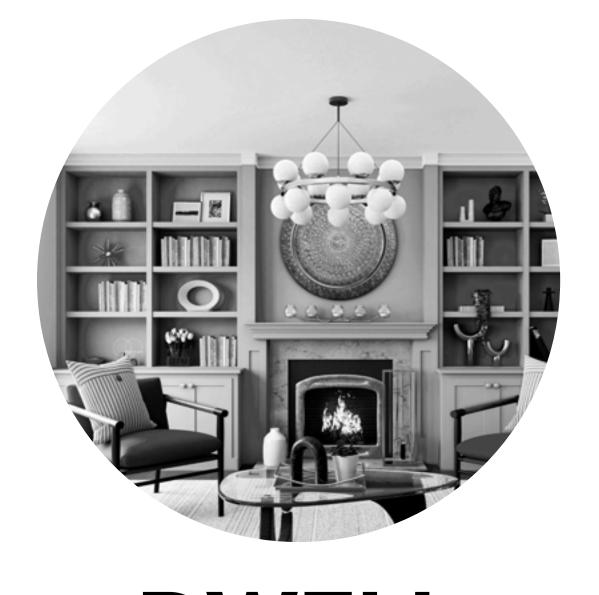
CURATE

ACCENT ON DESIGN
LUXURY LIFESTYLE



DINE

**TABLETOP** 



**DWELL** 

**HOME DESIGN** 



PLAY

**GAMES** 

**TOYS** 

HOBBY ESSENTIALS

| GIVE OVERVIEW |

BEAUTY & WELLNESS | BABY & CHILD | MUSEUM | GIFT + STATIONERY |



Gift giving is on the rise as people move into life post-pandemic. They're seeking connection—or reconnection—and trying to find the right sentiments to share with those they care about most. Buyers want to turn their store into their customers' favorite destination for discovering that perfect something. From the sweetest selection in Baby & Child and a sensory experience in Beauty & Wellness, to handcrafted notecards in Gift & Stationery and art-inspired statement pieces in Museum, this area offers a world of merchandise that will win hearts and raise profits. The Give destination attracts brands like:

**Angel Dear** 

eeBoo

**TWEE** 

Posh Peanut

Cece DuPraz

Happy Rainbow Books

Love Bubby

Magnetic Me

Wee the People

YOTTOY Productions, Inc.

Pinch Me Therapy Dough

The Good Patch

Nodpod

The Scent House

Lunastry

Daily Burn Candle

TERMINAL B

Bliss Bracelets

LIT LAB

Harper Group

DesignWorks Collective

Blackwing

Fred & Friends

**Chronicle Books** 

David Howell & Co.

Ty Inc

Slightly Stationery

Gift Republic

Golden Gems

**GIVE Next** – GIVE Next provides first-time brands and brands establishing themselves at wholesale the opportunity to showcase their products in a staged destination that captures buyers' attention. To learn more contact, Stephanie Gaspari.





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| WEAR OVERVIEW | FASHION | ACCESSORIES |

# Beautiful. Exclusive. Inspiring.

Take on the season with style, and your go-to retailers will come to you first. By joining this year's NY NOW "Wear" section, you'll have the opportunity to exhibit your latest trends. Our buyers are consistently looking for the next big find like beachy beads in layered necklaces, chains and hoops, as well as jewels and colorful charms in every shape and size; handbags in leather-alternative, sunglasses and scarves in beautiful, exclusive prints and patterns from around the world. Join us at NY NOW this coming market and get noticed. The Wear destination attracts brands like:

Barefoot Dreams
Julie Vos
Tai Jewerly
Matt & Natt
German Fuentes
Ahdorned
Sea Lilly
Aloha Collection
Aspen Dreams
Quilted Koala







# Spirit Mood. Arrivals.

Whether just returning to travel or planning their next trip to a destination, shoppers are longing for style influenced by design from around the world. CREATE offers a glimpse of global trends buyers are seeking all in one diverse marketplace. From trendy inspirations in Artisan Resource, to creative processes and add one-of-a-kind pieces in HANDMADE Designer Maker and unique global works of art in HANDMADE Global Design, provides the story and brand values that will excite your customers and your sales. The Create destination brings together global brands like:

Michael Michaud Design

Kim Schalk

Philippa Roberts

Marianne's Solmate Socks

The Porcelain Garden

**Axiom Glass** 

Luke Adams

Kent Stetson

**Zoe Comings** 

Michael Michaud Design

Swahili African Modern

DZI

Lumily

**Ornaments 4 Orphans** 

Natural Habitat

**Distant Echo** 

Matr Boomie

Malia Designs

**Greentree Home Candle** 

**Z**pots

Visionary Narratives in Global Handmade – Visit this unique installation curated by Dondrill Glover and discover an ethos rooted in socially impactful design principles, history, culture, and travel journeys and aspirations; an interior design aesthetic beautifully layered in an eclectic mix of heritage rich textiles, patterns, and naturally woven fibers, heirloom relics and objects; and visually amplifying indigenous techniques and statement home décor through the lens of handmade. It's a wanderlust through the global handmade lifestyle Install, for the consciously inspired destination home.





# Delights. Distinction. Rewards.

For over 35 years, Accent on Design® has been the industry's leading resource for innovative and design-led products. Buyers seek out this juried destination to explore rare finds in bold colors and a wide range of products that solve a problem, innovate, and utilize different use of materials while keeping an eye on design.

#### KIKKERLAND

American Design Club

**GARDEN GLORY** 

Elemense

Bous Co.

Flensted Mobiles

Five Ply Design

Notabag

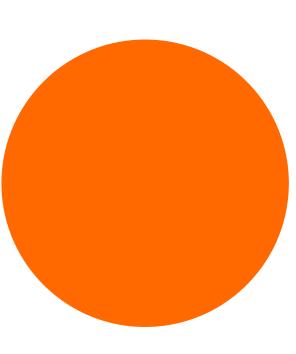
Jianhui London

Candy Relics

JCR WORK

**AIRINUM** Deco Boko

**REAL JAPAN PROJECT** 











The Luxury Lifestyle section is where buyers come to source upscale items from brands like yours. Indulgence knows no bounds where the hottest trends are involved, and shoppers are ready to choose the fine jewelry, and precious metals that make a statement.

Adel Chefridi Belle Brooke Designs Dana Kellin Fine Jewelry Danielle Welmond **Eden Presley Fine Jewelry** Heather Guidero Jewelry John Varvatos Judi Powers Jewelry Julie Cohn Design

Karin Jacobson Kate Maller Jewelry Lena Skadegard Metier by tomfoolery Nikki Nation Jewelry Olivia Shih Petite Baleine Jewelry Pyrrha Design Inc. Rachel Atherley





# Flavor. Presentation. Zest.

Discover where design and functionality meet in our Tabletop section at NY NOW®. Featuring a stunning collection of products centered around home entertaining, food and beverage, buyers source this area covering a multitude of categories such as dinnerware, bar + drinkware, serveware, flatware, gourmet foods, table linens, and more. This destination puts products on display from brands such as:

Be Home
Laguiole en Aubrac
Kiss That Frog
Provence Platters
The French Farm
Rolser
BOMSHBEE

Alain Saint-Joanis Bodrum

IKAI ASAI Mode Living

Big Heart Tea Co.

Savannah Bee Company







**First Taste** – Providing emerging gourmet brands the opportunity to showcase products in a staged destination that captures buyers' attention.



| DWELL OVERVIEW | HOME DESIGN |

# Mothe Atmosphere Harmony.

More time spent at home over the past couple years has led to a desire for improving spaces. People want to surround themselves with up-to-the-minute trends they can enjoy themselves or when hosting visitors. Buyers want to bring back fresh inspiration for customers to reinvent their rooms and reaffirm their devotion to their store. From minimalist to modern, contrasts to colorful, they'll experience an inspirational selection in Home Design category that will open the door to potential new profit centers. The Dwell destination hosts brands like:

Bojay

**Addison Ross** 

Paulette Rollo

Busatti 1842

Piffany USA Cozy Earth

The Van Cleve Collection

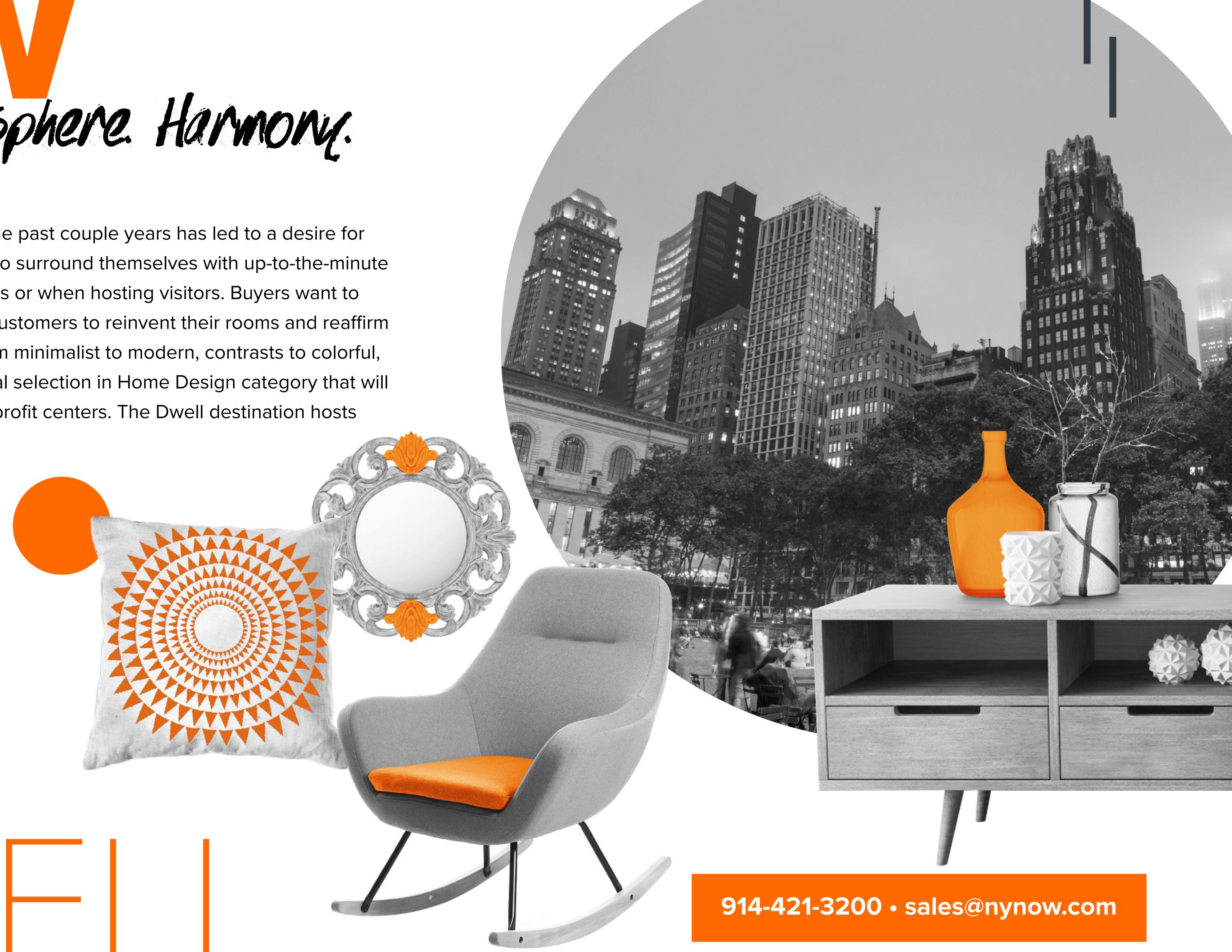
Les Ceramiques de Lussan

Opal Road

**HAOMY TEXTILES** 

QALARA

GRAZIANI



# Joy. Adventure. Inspiration.

NEW to NY NOW is the PLAY destination. Play is dedicated to all things fun for any age group. This creative collaboration features a marketplace of games, toys and hobby essentials and is ideal for shoppers entertaining in their homes or giving as gifts. PLAY is designed to capture the spirit of discovery, whimsy and joy to inspire buyers—allowing them to find a collection that sparks excitement in their store. The PLAY destination is focused on brands like:

Aeromax

**American Bubble Company** 

Big Mouth

Daron Worldwide Trading

FCTRY

Folkmanis

Iscream

Jeannie's Enterprises

Juratoys US Corp

Melissa & Doug

NMR Distribution America

Professor Puzzle USA, Inc.

Punchkins

Safari Ltd

Schylling

Streamline Inc.

Sunshine & Glitter

Ty Inc

**Uniche Collective** 

Warmies







10 x 10 HARDWALL Header

10 x 10 HARDWALL No Header

**5FT HARDWALL** No Header

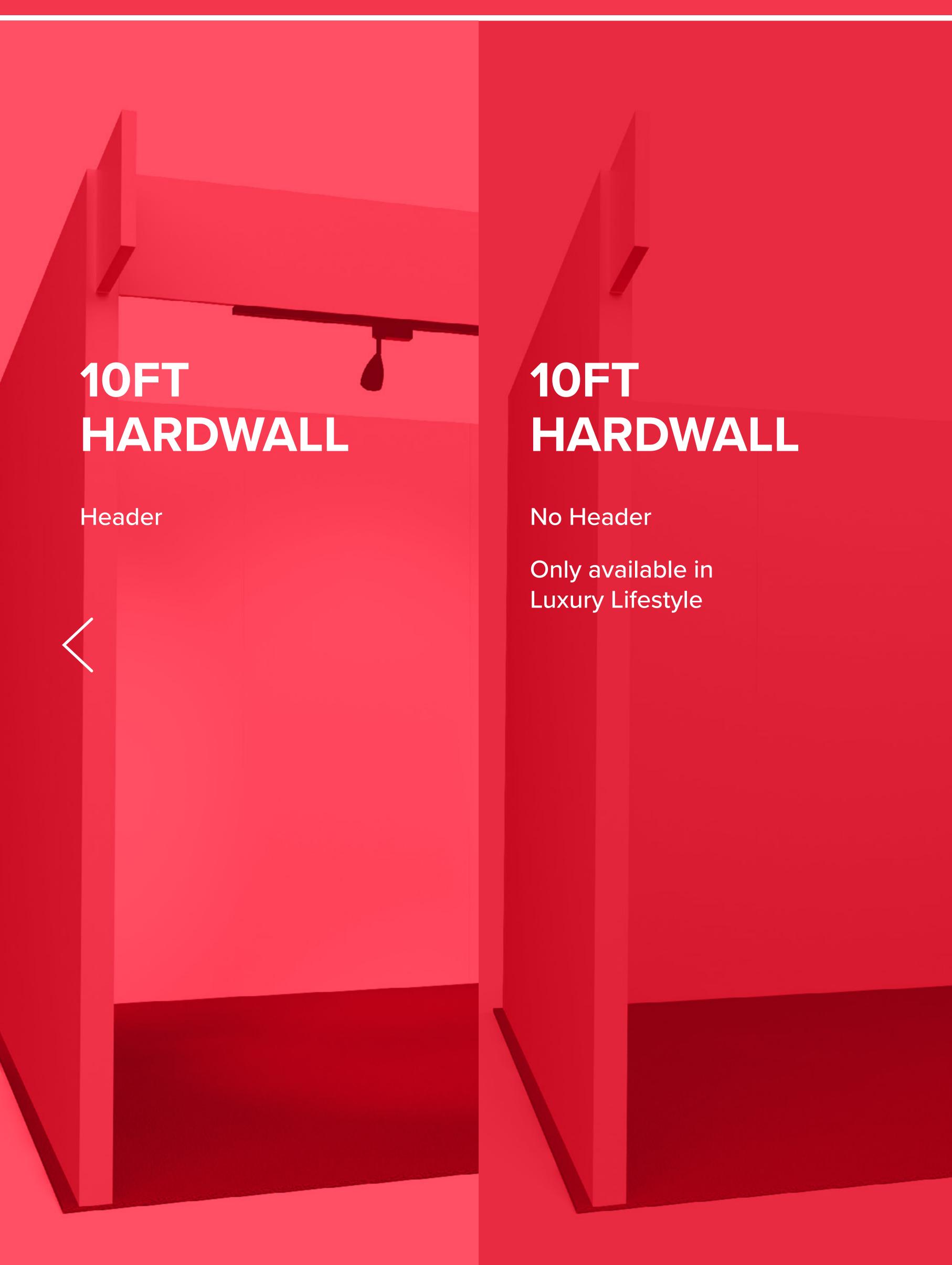
**FURNISHINGS** Included Offerings



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+

| TURNKEY OPTIONS |



# 5FT HARDWALL

No Header

# ADVANCED HARDWALL

Included Offerings



| TURNKEY OPTIONS | 10 x 10 HARDWALL /HEADER/ |



#### **INCLUDED WITH THE PACKAGE**

# 10 x 10 Hardwall with Header

#### **BOOTH STRUCTURE**

(3) Walls, white wooden panels 120" wide x 96" high x 120" deep

#### **CARPET**

Black

#### **ID SIGN**

Double-sided with name and booth number 17" wide x 11" high

#### LIGHTING

Track lighting with 4 LED bulbs and the electricity to power lights

#### **DRAYAGE**

Showsite material handling for palletized or crated shipments

#### **FURNITURE**

(1) Chair and (1) waste basket

#### STANDARD RATES START AT:

\$6,355.00

Note: Not available in the Luxury Lifestyle section





The New York Gift Show

#### | TURNKEY OPTIONS | 10 x 10 HARDWALL /NO HEADER/ |

# INCLUDED WITH THE PACKAGE

10 x 10 Hardwall

No Header

#### **BOOTH STRUCTURE**

(3) Walls, white wooden panels 120" wide x 96" high x 120" deep

#### **CARPET**

Black

#### **ID SIGN**

Double-sided with name and booth number 17" wide x 11" high

#### LIGHTING

(1) Parcan

#### **FURNITURE**

(1) Chair and (1) waste basket

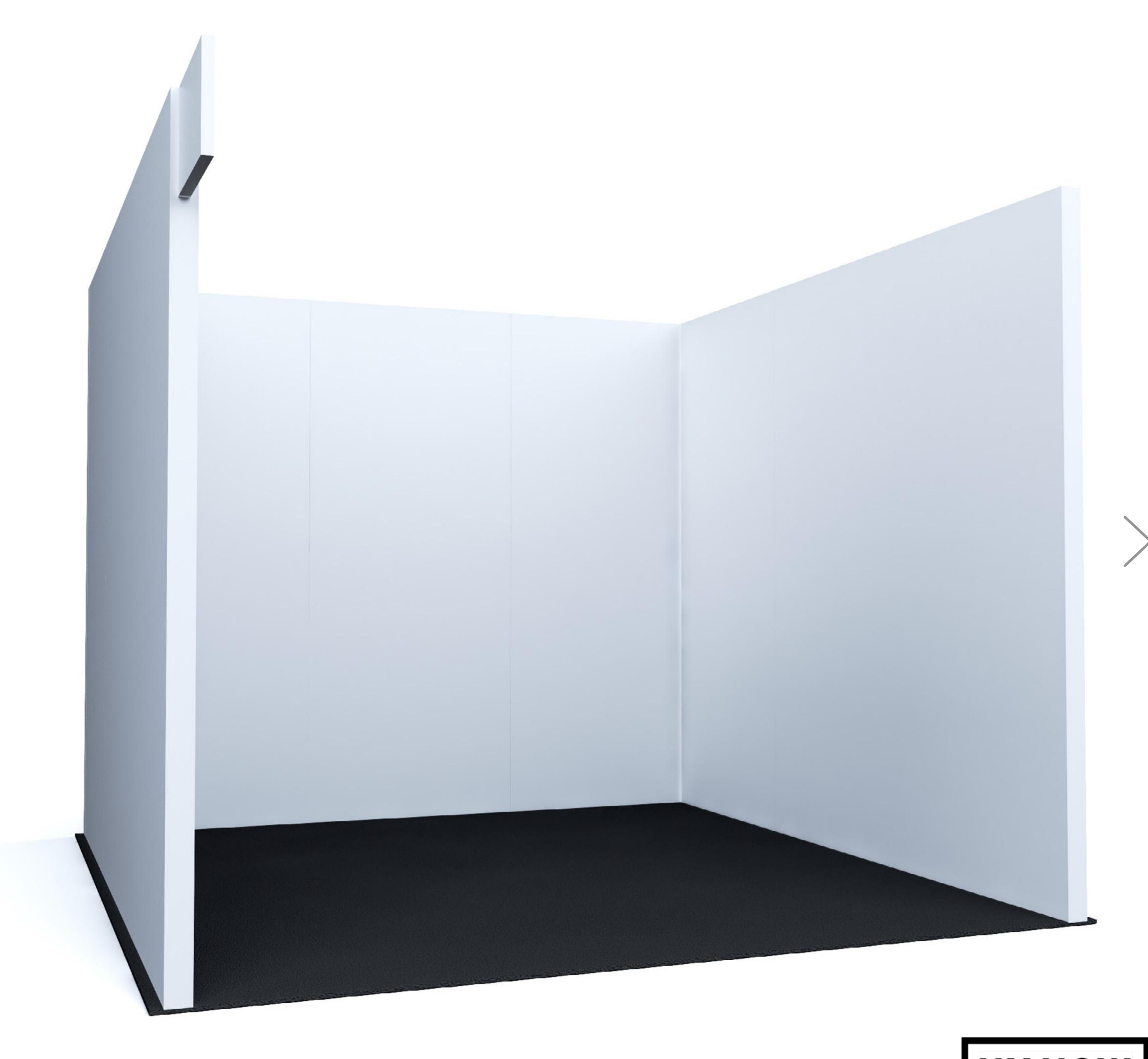
#### **DRAYAGE**

Showsite material handling for palletized or crated shipments

#### **STANDARD RATES START AT:**

\$6,580.00

Only offered in Luxury Lifestyle





#### | TURNKEY OPTIONS | 5 x 10 HARDWALL /NO HEADER/ |

#### INCLUDED WITH THE PACKAGE:

# 5 x 10 Hardwall

No Header

#### **BOOTH STRUCTURE**

(3) Walls, white wooden panels 120" wide x 96" high x 60" deep

#### **CARPET**

Black

#### **ID SIGN**

Double-sided with name and booth number 17" wide x 11" high

#### LIGHTING

(1) Parcan

#### **FURNITURE**

(1) Chair and (1) waste basket

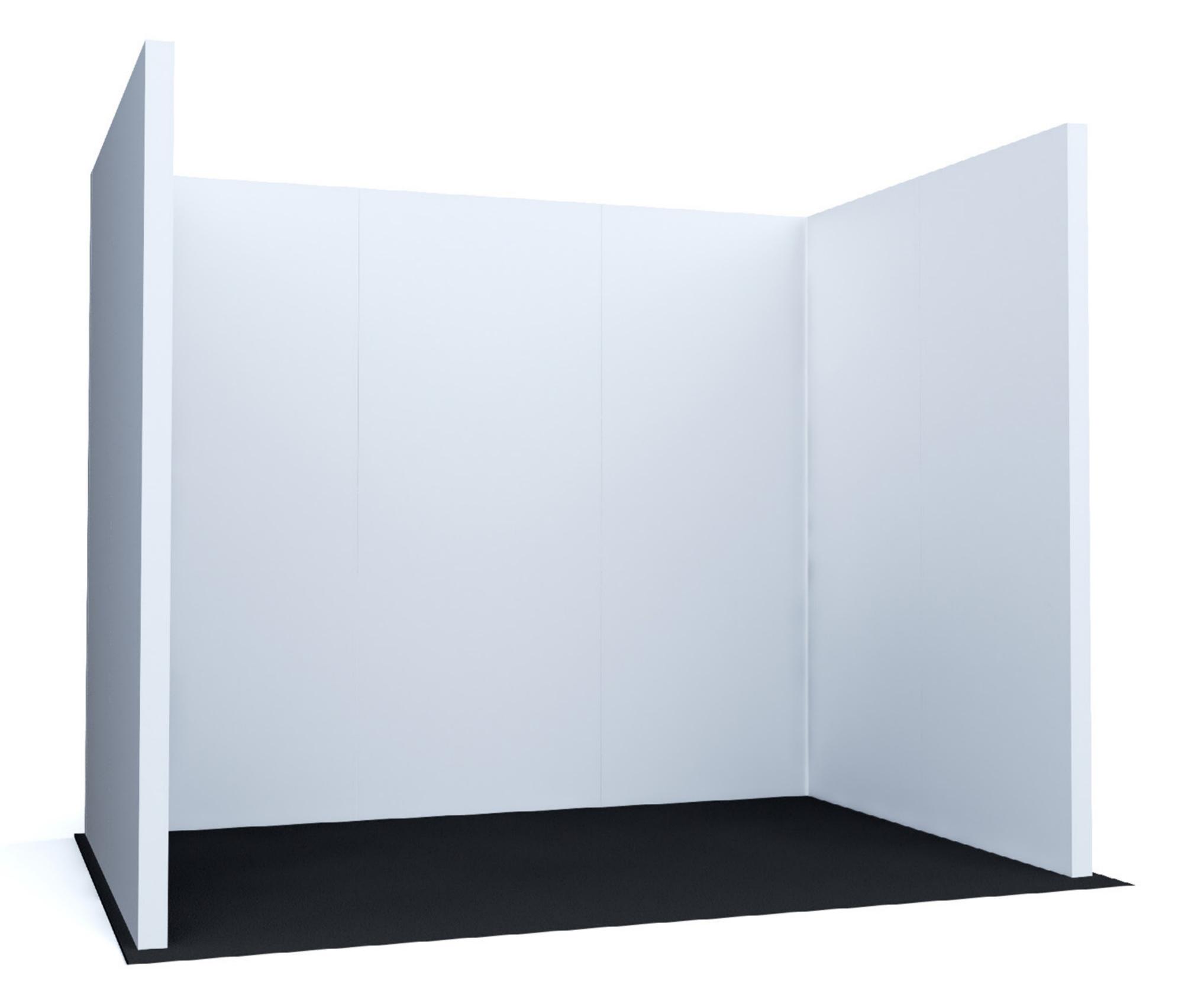
#### **DRAYAGE**

Showsite material handling for palletized or crated shipments

#### **STANDARD RATES START AT:**

\$3,477.50

Not available in the Luxury Lifestyle section





#### | ADVANCE PACKAGE OPTIONS

# **Advance Package Options**

Exhibitors have the option to upgrade their veloce or fabric booth to a turnkey package for an additional cost. Your upgrade selection can be made from the following:

- 1. DISPLAY Shelf Unit Double with (4) Shelves in white - 64" L x 65.5" H x 11.5" D
- 2. STORAGE White Cabinet, 1m x .5m x 1m
- 3. CHAT (1) 30" Round Bar Table
- 4. HEIGHT Shelf Unit Double with (3) Shelves in white - 45" L x 85" H x 14" D

**10X10 HARDWALL ADVANCE OPTION STARTING AT:** 

\$6,855.00

**5X10 HARDWALL ADVANCE OPTION STARTING AT:** 

\$3,950.00



# **DISPLAY Shelving Unit Freestanding** (2) Limerick Chairs



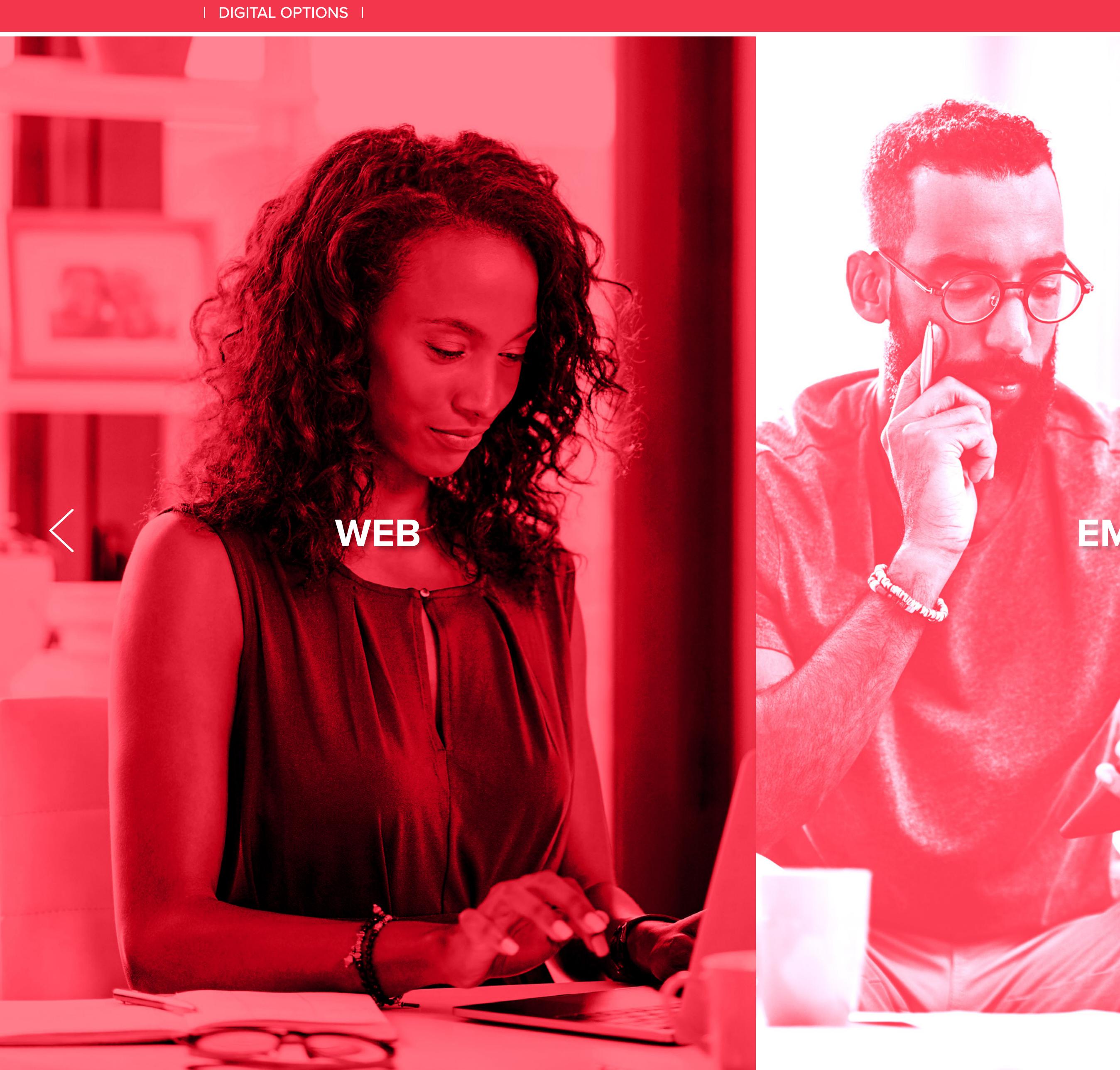
**STORAGE** 1 meter Counter (1) Limerick Stool

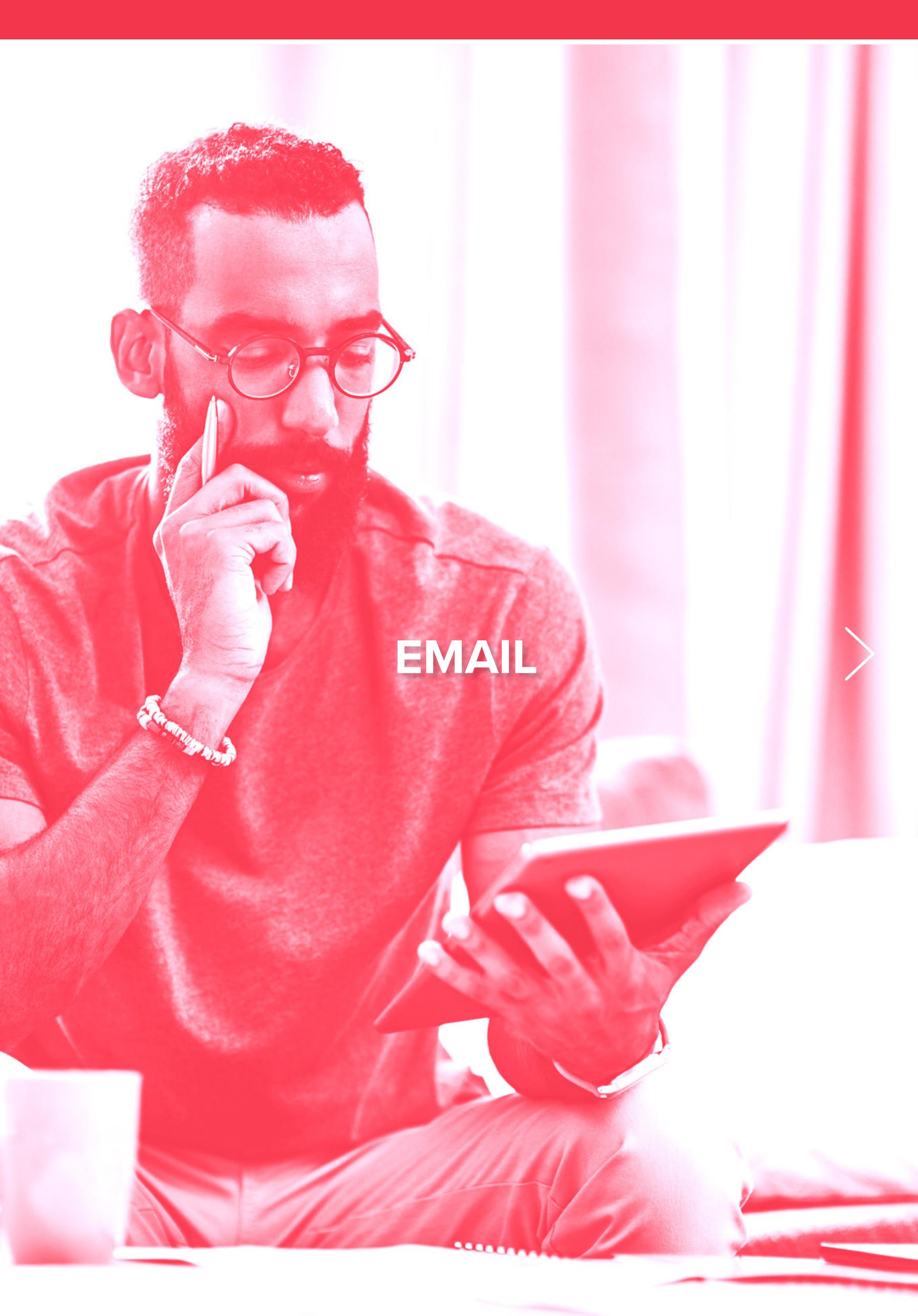


CHAT Round Bar Table (1) Limerick Stool







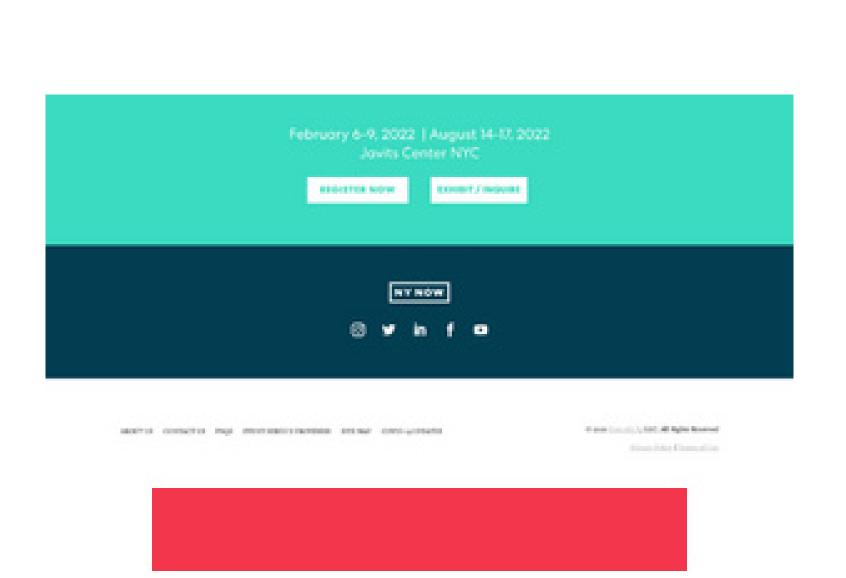


# WEB ADVERTISING

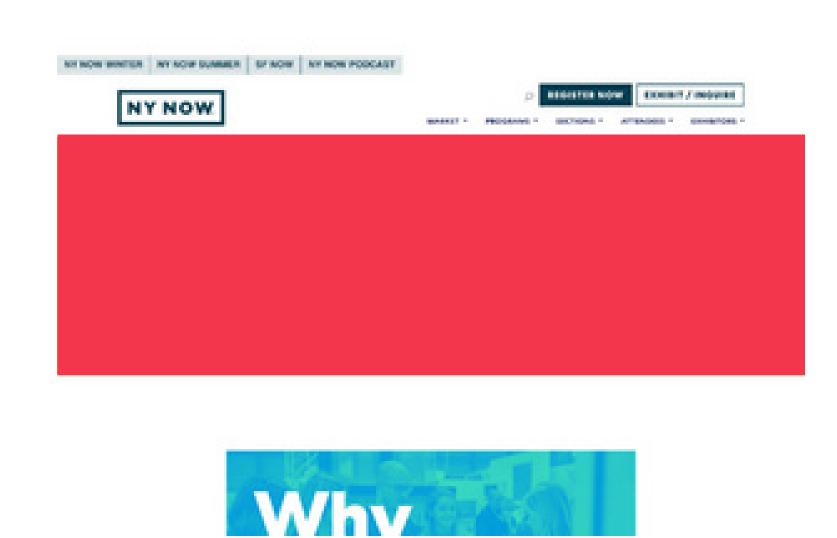
#### HOMEPAGE EXCLUSIVES



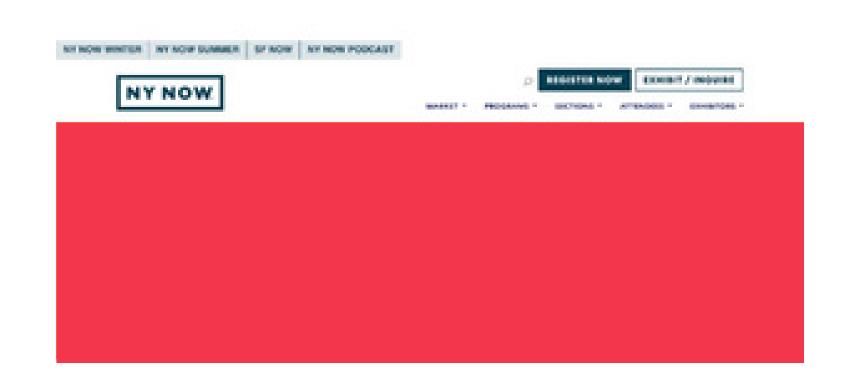
Top leaderboard ad \$500 / week



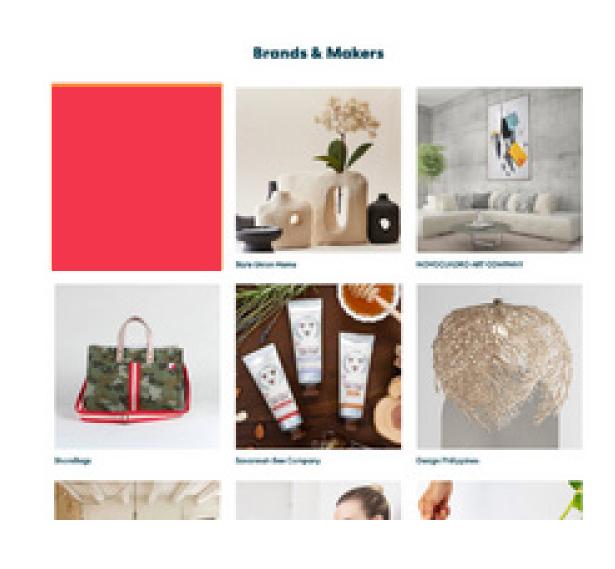
Anchor leaderboard ad \$200 / week



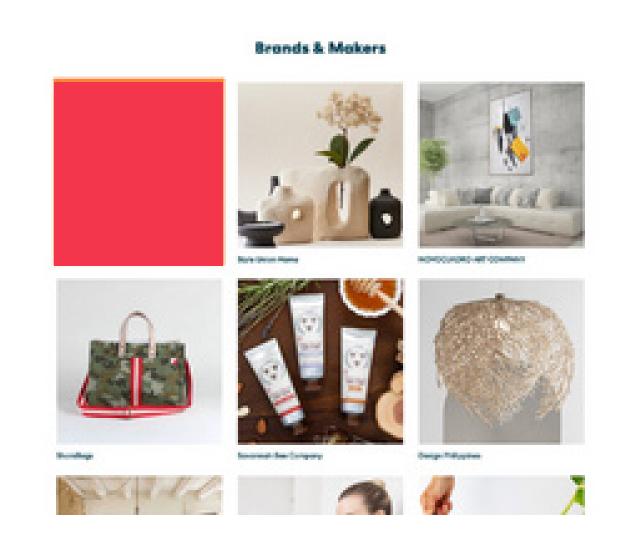
**Brand Spotlight Hero Slider** \$750 / week







Product Spotlight feature \$300 / month



Video pushdown banner \$850 / week







## **Top Leaderboard**

Top leader board banner ad position on the home page at nynow.com.



\$500 / week

# **Product Spotlight**

Product ad spotlight on the home page at nynow.com.

\$300 / month

### Interstitial

Interstitial banner ad on nynow.com.

\$350 / bi-weekly

### **Why Attend**

Top leaderboard banner ad on the Why Attend page for buyers.

\$400 / month

### Brand Spotlight Hero Slider

Web slider position on the home page at nynow.com.

\$750 / week

### **Bottom Leaderboard**

Bottom leaderboard banner ad on the home page at nynow.com.

\$200 / week

# **Health + Safety Page**

Top leaderboard banner ad position on H+S page. Only available Nov 2021 to Feb 2022.

\$400 / month

## **Market Layout**

Top leaderboard banner ad.

\$500 / week

#### Video Pushdown

Expandable banner with video on the homepage at nynow.com.

\$850 / week

#### **Prestitial**

Prestitial ad position running on the home page at nynow.com.

\$350 / bi-weekly

## **Hotel Page**

Top leaderboard 728x90.
Only available Jan to Feb.

\$400 / month

#### **In-content Banner Ad**

Banner ad between content on the home page at nynow.com.

\$350 / week

#### Logo on Dates + Hours Page

Brand logos spotlighted on Dates + Hours page.

\$100 / month

## **Shuttle Bus Page**

Top leaderboard banner ad.
Only available between Jan + Feb.

\$400 / month





# EMAIL

# **Banner Ad in Product Preview Email**

Maximize your exposure to both registered and prospective attendees of NY NOW with your advertisement in an attendee product preview email. Delivered weekly.

\$250 / email

# **EMAIL**

# **Bottom** Leaderboard

**₹** 

Maximize your exposure to both registered and prospective attendees of NY NOW with your advertisement in an attendee marketing email. Delivered weekly to the largest distribution of prospective and registered buyers, this opportunity offers maximum reach for your marketing spend.

\$250 / email

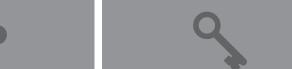
# **Brand Spotlight** email (shared by 4 brands)

**WEB** 

Exhibitor Spotlights grab the attention of buyers who want to learn more about the products and brands they can expect to see at NY NOW.

\$300 / email















## **Shuttle Bus Signs**

With thousands of buyers utilizing shuttle buses between the Javits Center and NYC hotels, this sponsorship is a key placement to drive booth traffic. Signs measure 30" x 240" and are placed on the sidewalk side of each bus. Sponsorship includes production.

\$5,000

# **Badge Lanyards**

Provide buyers with a takehome reminder of your company, available to every buyer after printing their badge.

\$10,500

# **Buyer's Lounge Sponsorship**

Position your company in front of key buyers and/or press, with a sponsorship of their exclusive lounge spaces with refreshments. Sponsorship includes signage and an opportunity to provide literature or product samples.

\$1,995

# **Product Display Kiosk**

A unique opportunity to showcase your products in high volume traffic areas of the lobby near exhibit hall entrances. Each kiosk is well-lit and includes up to two shelves for product presentation. Lighting included in price. Additional electric for tablets or monitors not included.

\$1,800 / kiosk

#### **Restroom Door Decals**

Capture buyers' attention with your message on the back of restroom stall doors. Bundle + save!

\$350 / decal

# **Overhead Booth** Signage

Command attention and ensure buyers always know where to find you at the Market. Permissions and pricing varies by exhibit hall. Limited to peninsula or island booths 400 sq. ft. or larger.

Contact us for pricing

# **Sponsored Buyer Happy Hour**

Sponsor a buyer happy hour during NY NOW. The happy hour can be hosted within your booth space or in one of our on-site lounges. Sponsorship includes wine + beer, bartender(s) with ~150 servings or up to one hour (whichever ends first). Sponsored coffee hours also available (same quantity and fees apply).

\$2,200



# Partners. Ideas. Collaboration.

Learn more about exhibiting opportunities:

# Indira Franca

Director International Business Development 949-324-7745

We're here to help! Once you make plans to exhibit, you have a whole team at your service. We understand that exhibiting at Javits can be intimidating. That's where our dedicated Customer Success Manager and our stellar operations team come in, ready to walk you through the exhibit process and make your show a success.





Come experience all that NY NOW is—and all that "new" can do for your business.