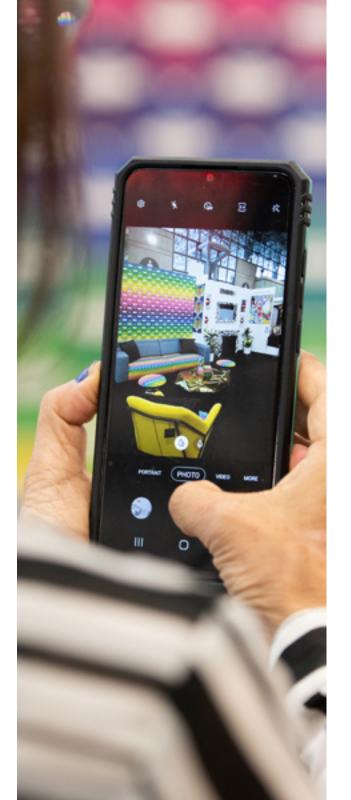


**Summer 2022** 

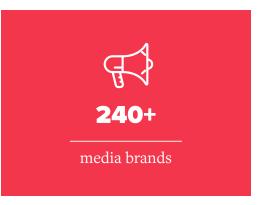


# Today's wholesale market for tomorrow's retail world.



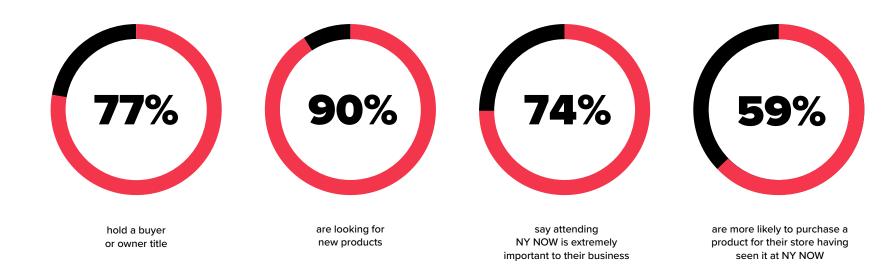


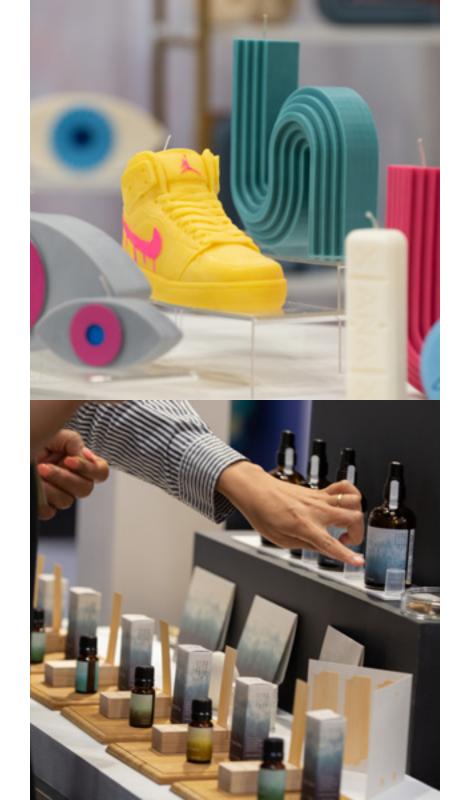




## **ATTENDEES**

# Access to influential buyers with proven purchasing authority





# TOP 5 BUSINESS TYPES IN ATTENDANCE

**34%** Brick + Mortar Retailer

**11%** General Gift/Lifestyle/

Specialty Store

**7%** Home Decor Store/Furniture

**7%** Online Retailer

**5%** Interior Decorator/Interior

Design Firm/Architectural Firm



# **DIVERSITY OF PRODUCTS**

#### **TOP 20 PRODUCT CATEGORIES OF INTEREST**

- Decorative Accessories
- Candles
- Home Furnishings
- General lifestyle/Gift
- Handmade/Craft

- Holiday/Seasonal
- Home Textiles
- Tabletop
- Jewelry
- Fashion Accessories

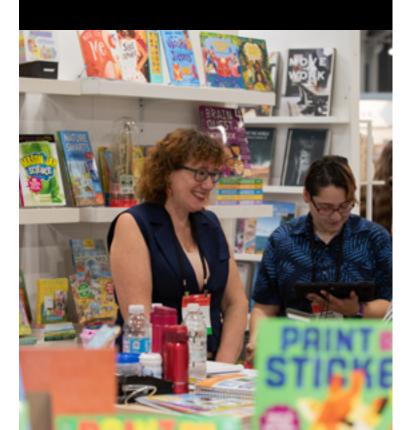
- Apparel/Clothing
- Games/Puzzles/Toys
- Stationery/Publishing
- Children/Baby Items
- Kitchenware

- Outdoor Living/Garden
- Floral
- Fixtures
- Wall Coverings
- 20 Wellness/Personal Care

# **TOP 20 STATES IN ATTENDANCE**

- New York
- 2 New Jersey
- 3 Pennsylvania
- 4 Connecticut
- 5 California
- 6 Massachusetts
- **7** Florida
- 8 Texas
- 9 Maryland
- **10** Virginia

- **11** Illinois
- **12** Michigan
- **13** Rhode Island
- **14** North Carolina
- **15** Ohio
- **16** District of Columbia
- **17** Delaware
- **18** Georgia
- **19** Washington
- **20** Arizona



#### Sample of USA attendees

4 KIDS BOOKS & TOYS

A TO ZOOM

**ABERSONS** 

**ABOVE & BEYOND** HOME DECOR

ALBEE BARY CARRIAGE

ANNIE'S BLUE RIBBON **GENERAL STORE** 

ARCHIPELAGO AT HOME

ART AND SOUL INC.

ARTEMISTA

ASIAN ART MUSEUM

AT PRESENT

**AUGUSTATWENTY** 

**AUTHENTIC BOOKS** 

AWESOME BROOKLYN LLC

**B.JOY BRANDS. LLC &** PETALURA CATALOG

**BARCLAY GALLERIES** 

**BATH & BODY WORKS** 

BEAMS CO LTD

**BLANTON MUSEUM OF ART** 

**BLUECASHEW** KITCHEN HOMESTEAD

**BOB S STORES** 

**BONJOUR FETE** 

**BOUCLE + PAPIER** 

BRFF7F

**BROOKLYN MUSEUM** 

**BRUCE MUSEUM** 

**BUTLER GALLERY** 

CALEB MEYER STUDIO

**CATBIRD** 

**CBSTYLE** 

CENTRAL PARK CONSERVANCY

CHICAGO OUTDOOR LIVING

**CITARELLA** 

COARC S TRADEWINDS

COCO ART

**COLE HARDWARE** 

COOPER HEWITT

**COURTYARD GIFTS** 

**COWTAN & TOUT** 

**CUMMER MUSEUM STORE** DABNEY LEE INC.

**DALI MUSEUM** 

EGG NEW YORK

**EKU BOX** 

**FTC FAST** 

FAR AND WIDE

**FARMHOUSE MERCANTILE** 

**CHEESES & WINES** 

**FISHS FDDY** 

FLAX PEN TO PAPER

FOUND OBJECTS

FOUNDRY42

**FOXTROT** 

FRANK LLOYD WRIGHT

FRIENDS NYC

**GLASS ONION ORIGINALS** 

NATURAL FOODS

**GRACIOUS HOME** 

**GRAND CENTRAL** 

**GREENWICH** 

**GREER CHICAGO** 

HAMILTON & ADAMS

HARD ROCK INTERNATIONAL

HEART OF THE HOME **HOYPOLOI GALLERY** 

**HUDSON GREENE MARKET** 

**HUDSON VALLEY** KITCHEN DESIGN CENTER KIDDIE SLICKERS INC

KMAC MUSEUM

LAZARO SOHO

LEAF & PETAL

LES TROIS

LIBERTY OF LONDON

LOCUST VALLEY CHEMISTS

MACPHERSON'S **ART SUPPLY** 

MAISON LIPARLING

MAISON VERBENA SAN FRANCISCO

MAISONETTE

MARY CATES & CO

MEDICI FINE STATIONERY & GIFTS INC.

MEMORIAL SLOAN **KETTERING** 

MGM RESORTS INTERNATIONAL

MOTTO

MUSEUM OF **CONTEMPORARY ART** 

**BOSTON** 

NATIONAL BUILDING

MUSEUM

NATIONAL WORLD WAR II

MUSEUM

NILU

OCCASIONETTE LLC

OFTEN WANDER

PAPER LUXE

PHILADELPHIA, INC PAPILLON PRESS

PEABODY ESSEX MUSEUM

PINEAPPLE ON MAIN PINK OLIVE

**POSMAN BOOKS** 

**PUCCIMANULI** 

**QUIRK GALLERY** 

S. FELDMAN **HOUSEWARES** 

SALVADOR DALI MUSEUM

SAVANNAH BEE COMPANY

SCOUT-KY

**SEASONS** 

SHAPIROS GALLERY

SHOP DOG & COMPANY LLC SHOPPERS WORLD

(SW GROUP LLC)

**SILVERADO** JEWELRY GALLERY

SIMON PEARCE SLOAN S, INC

ST. FRANK STACEY GENDELMAN

**DESIGNS** 

STANLEY KORSHAK

STRAND BOOKSTORE

TAILORED HOME THE BAZAAR PROJECT

THE CHRISTMAS LOFT, INC.

THE HIGH MUSEUM OF ART THE KITCHEN STORE

AT J.K ADAMS

THE METROPOLITAN OPERA

THE MOSS & GREEN

THE NEW STAND

THE PAPER MOUSE

THE WHARF SHOP THERAPY STORES

TJ MAXX TJX EUROPE

**TOPEO GALLERY TOWN & COUNTRY** 

**FURNISHINGS TRADITIONS** 

**URBN-ANTHROPOLOGIE** 

WAVE GALLERY WEETH HOME

**ZAKKA JOY** 

DAISY`S

DECO RALEIGH, LLC

DROOZ + CO.

**DURAN CENTRAL** PHARMACY, INC.

E.A.T. GIFTS

**FFFUSION GALLERY** 

**FLEMENTS** 

F GERALD NEW INC

FAIRHAVEN FURNITURE, LLC

**FARMSTEAD** 

**FOUNDATION** 

**FUEGO** 

**GABES** 

**GOOD EARTH** 

GOODS FOR THE STUDY

RESTAURANT GROUP

HISTORICAL SOCIETY

ISETAN MITSUKOSHI LTD

CHICAGO

MUSEUM OF FINE ARTS,

NATHAN & CO

NATIONAL GALLERY

**GLOBAL** 

NEW YORK AYURVEDA

NUVO

ONE KINGS LANE

PAPER TRAIL - RHINEBECK PAPERY OF

PEARL RIVER MART

WILLIAMS-SONOMA

# **NY NOW BUYER PROGRAM**

The NY NOW Buyer Program is curated by a group of experienced retail professionals who nurture relationships with domestic and global buyers. Our buyer pool is diverse and includes independent retail stores, chain and department stores, buying groups, and other essential influencers. We align their buying interest with a curation of innovative products to create a modern tradeshow that best reflects the dynamic retail economy of the new decade.

The result is a shopping environment where buyers can uncover what is fresh and new and ultimately inspire the customers in their stores.

#### Sample of notable participants

Daisy's

**Dandelion** 

a'mano **ABC Home Furnishing Abersons ALBEE Baby Carriage** Annies Blue Ribbon **General Store** Awesome Brooklyn BEAMS Co Ltd

**Bennette Galleries** Bergdorf Goodman Bluecashew

Kitchen Homested Breeze

**COCO SORISI** Collier West. **Contemporary Concepts** Cursive

**EAT Gifts ECT EAST** Fairhaven Furniture, LLC Flax Pen to Paper Foundry 42 **Hamilton & Adams** Hip-Kids Hoy Poloi **Hudson Beach Glass INCASA DÉCOR** Kong Lung Lockwood Marriott - Aruba

**Meg Braff Interiors** 

Menage Stationery MGM RESORT & **CASINO** Motto NEWTWIST NUVO Paper Mouse Pinapple on Main **Pink Olive** Puccimanuli Raven Rose Rye Toys Inc **Dba Learning Express** Toys Schuler Books & Music Silverado

The Kitchen Witch The Mix at the Breakers The Sunshinery The Umstead Hotel & Spa The Wharf Shop The Yellow Door LTD **Therapy Stores TWIST** UncommonGoods **Urbanic Paper Boutique** Warwicks **Wave Gallery Wishes Boutique** Zakka Joy



## **BROAD MEDIA EXPOSURE**

**Key Attendees** 



























# **FOLLOW + TAG US #NYNOW**



89.1K

followers



f

30.1K

followers





**10.3**k

followers



# PRE-SHOW EXHIBITOR MARKETING INFLUENCES ATTENDANCE SIGNIFICANTLY

**68%** of buyers say exhibitor pre-show marketing has a direct impact on their decision to attend NY NOW

Brand Spotlight Emails

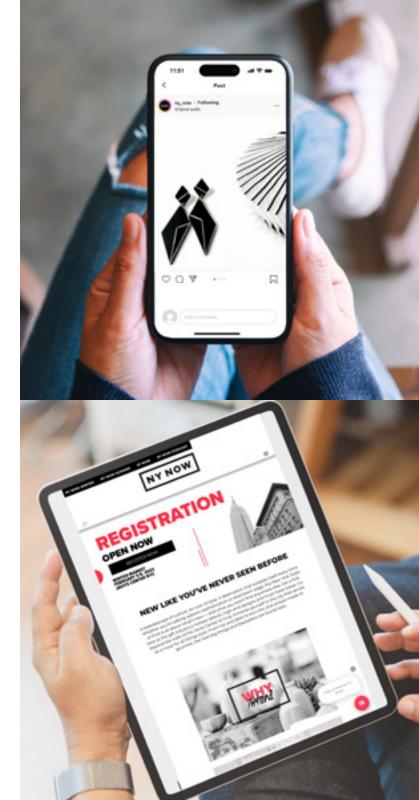
Exhibitor Listing

Product Preview Emails

Digital Market Ads

Social Media Marketing

Direct Mail



## ??

#### **Exhibitor Testimonial**

NY NOW is our first ever trade show. We can't believe how successful it's been. We got enough orders by lunch on the first day to recoup our entire investment in exhibiting at NY NOW. The volume of retail orders was huge, from small boutiques to large buyers like we the Marriott Hotel, a museum in Seattle and a bunch of chain stores in Texas. And we've made incredible connections at the market, someone who does special gifting for AMC Networks and another who knows the owner of a sports team and an inquiry to purchase 3000 units for a large corporation. Corporate gifting really wasn't even something we thought about but being at NY NOW helped us realize that could be a viable channel for our business. So many amazing opportunities for us that have happened here at NY NOW. We are beyond thrilled.

#### Lisa Watkins, Wanderfull Bags





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#### **Attendee Testimonial**

I've been coming to NY NOW twice a year for 15 years. It's a can't miss show for me because you get to enjoy the energy of the show and the excitement, in a magically creative place. NY NOW is important for us because we need to bring the newest and the most exciting products to our customers and this market stays very current with what's happening. One of the most important things that you get from coming to NY NOW is seeing what the color trends are going to be. And for all the other shows and experiences of buying, NY NOW is where you come to see what that is going to be first.

#### Barbara Mooney, Daisy's

#### **OUR TEAM**



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# **Winter Market**

February 5-8, 2023 | Javits Center NYC

