# Swapcard guide for Exhibitors

**NY NOW:** Digital Market

## Why Swapcard?

Quite simply because it is a powerful lead generation, search, and discovery tool to drive sustained business for our community year-round.

#### **NY NOW:** Digital Market









# Email

You received an e-mail with a button redirecting to a login page. Your account is automatically pre-created by the NY NOW team. A window will then suggest that you create a password for your account.

#### NYNOW

Hello Jane,

The "Let's Get Started" button on this email will give you access to your digital booth and we are ready to start this journey with you.

#### What you should know:

1. Once you access your account take a look at the exhibitor manual via this link. That will provide you with an overview of how to set up your digital booth.

of your digital booth.

3. Take a deep breath! We are in this together. If you have any questions you can email your NY NOW Swapcard Expert Paola Payano.

We are looking forward to seeing your digital booth come to life and creating a digital market experience for our buyers that will allow them to discovery





#### NY NOW® Digital Market

#### Thank you for signing up for the NY NOW® Digital Market!

2. Register for the upcoming webinar with the Swapcard Experts. During this webinar, Swapcard will walk you through step by step instructions on the set up

LET'S GET STARTED!



# Platform

#### with an account

Access your account at <u>login.swapcard.com</u>.

Enter the email you used to register for the event.

If your address is not recognized, send an email to paola.payano@emeraldx.com

#### Login

Type the email address you provided during event registration. Email address\*

Insert your email address





# Well done!

#### You now have access to your event!

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#### Exhibitor Center

ows you to increase your event visibility, control the content attendees will you and maximize your return on investment.

- l update your company profile visible by attendees
- ew contacts of your team's members and export them in a single Excel file
- products or services to potential leads (optional)
- ting request made to your company, and manage meetings of your ional)
- fyour team's leads and success at the event
- oportunity count now!
- s? Please email Paola Payano at paola.payano@emeraldx.com.
- ber registration please use this form to submit your request.
- support@swapcard.com if you need any help regarding the event app.

#### your company

of your company profile

Number of people who bookmarked your company 7

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**Allison Handmade** NY NOW Digital Market

EDIT MY COMPANY PROFILE



To access your exhibitor area, click on your name at the top right hand corner then on « Exhibitor Area ».

#### or on http://team.swapcard.com

step 02 center

# exhibitor

# **Company info**

To be contacted by as many qualified participants as possible, you must fill in all the information in your exhibitor form:

• Logo

- Social Networks
- Name
- Website
- Description
- Address

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To manage the members attached to your exhibiting entity, go to "Team Members". You can then view all your collaborators, delete or add them.

To add a member, use this <u>form</u> to submit the request...



#### Add a member

Insert the email address of the person that you want to add to your team. If any account exists, you will need to insert at least first and last name. An email will be sent to invite him/her to log in.

Type an email ad

First name\*

Email\*

First name

Job title

Last name *	
Last name	
Company	
Company	

## Team members



# Shared contact

By going to the "Shared Contacts" tab, you can view all the contacts collected by you and your team before, during, and after the event.

Only the contacts of your collaborators who have enabled the contact sharing option will be displayed, in addition to yours. Check that all your collaborators have activated it.

#### Note: this part will be live by October 1, 2020

# Meeting manager

To view and manage all the meetings of your team, go to the « Meetings » tab of the menu sidebar.

#### In this section you can:

- Display the meetings of one or all members of your team
- Filter meetings by status: Pending, Validated or Cancelled
- Assign an appointment request to a member of your team: click on the chosen appointment, then in the window that appears, enter the name of your collaborator, then validate.
- Cancel an appointment request: click on the appointment you have chosen, then in the window that appears, select

Note: this part will be live by October 1, 2020



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# Export

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32	First name	Last name	Job title	Second job title	Compai
191	Damien	VIRLOUVET	Front-end React develope	r	Swapcan
~	Rafaelle	Stavisky	Brand Content Manager	Evénementiel	Swapcar

By going to the "Shared Contacts" tab, you have the possibility to export all the contacts of your team.

This export is done in the form of an excel file containing all the information of each contact, including the collaborator who initiated this contact, its date of addition, tags and other notes taken by each.

#### Note: this part will be live by October 1, 2020



#### Web & Mobile App

#### From your App or WebApp, you can also export your contacts (and only yours) as an excel file.



# step 03 **brocuct** UDOCCS



#### product uploads

# **Creative assets**

Uploading your products and product images is an important investment of time to maximize your brand's presence in the NY NOW Digital Market.

Product upload can be time consuming but is crucial to ensure that each product is tagged so that it achieves maximum visibility as buyers search and explore the Digital Market

# Prepare for product upload

- Decide which products you wish to upload
- Gather all images for those products in one place.
- <u>Review the search filters and</u> <u>keywords that can be</u> <u>selected here</u>

Creative specifications

- For image, we recommend using a 800x800px (1:1 ratio) image
- No larger than 1MB.

# Upload your products

- Schedule uninterrupted time to perform the upload
- Work is saved automatically
- Make a list of questions to ask us as you go
- Please contact <u>paola.payano@emeraldx.com</u> with questions

## **Products are** uploaded by product categories

		Home
<	部	Company profile 🗸 🗸
		Overview
		Documents
		Books/Publications/Media
		Candles
		Children
		Fashion
		Decorative Accessories
		Ethnic
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Within your exhibitor center - select company profile on left navigation and then select the category of the product being uploaded.

Select	a sub	-cate	gory	
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Add a new item

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Add candles Candles (4)

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CREATE

Select your sub-category, enter product name and description - click Create.



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Materials	
Technique	
New Products	
Communities	~
Country	

#### 04

Now add product images, review description and select your filters.

# step 04 best practices & tips

#### best practices

# Plan Ahead

## before

- Edit your profile
- Connect with qualified attendees
- Send your first meeting requests
- Answer to your first meeting requests

# during

- Note & tag your new contacts
- Chat with them directly on the application

### after

- Continue to chat with your new contacts
- Export your contact list
- Qualify your leads for better ROI

#### **best practices**

# **Online Support**



Attend a full platform demonstration during the next Webinar.



Send us an email on paola.payano@emeraldx.com

